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The English text of this interim report shall prevail over the Chinese text in case of any inconsistency. 本中期報告中英文如有歧義,概以英文本為准。

公司資料

Corporate Information

LEGAL NAME OF THE COMPANY

Want Want China Holdings Limited

PLACE OF LISTING AND TRADING CODE

The Stock Exchange of Hong Kong Limited

Stock code: 0151

Guaranteed Bonds: 5446 (WANT WANT B2204)

DIRECTORS

Executive Directors

Mr. Tsai Eng-Meng (Chairman and Chief Executive Officer)

Mr. Tsai Shao-Chung

Mr. Tsai Wang-Chia (Chief Operating Officer)

Mr. Huang Yung-Sung (Chief Marketing Officer)

Mr. Chu Chi-Wen (Chief Financial Officer)

Mr. Tsai Ming-Hui

Ms. Lai Hong Yee

Non-executive Directors

Mr. Liao Ching-Tsun (Vice Chairman)

Mr. Maki Haruo

Mr. Cheng Wen-Hsien

Independent non-executive Directors

Mr. Toh David Ka Hock (resigned on 17 August 2021)

Dr. Pei Kerwei

Mr. Hsieh Tien-Jen

Mr. Lee Kwok Ming

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella (appointed on 1 July 2021)

COMPANY SECRETARY

Ms. Lai Hong Yee

AUDIT AND RISK MANAGEMENT COMMITTEE

Mr. Lee Kwok Ming (Chairman)

(appointed as Chairman on 17 August 2021)

Mr. Toh David Ka Hock (resigned on 17 August 2021)

Dr. Pei Kerwei

Mr. Hsieh Tien-Jen

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella (appointed on 1 July 2021)

REMUNERATION COMMITTEE

Mr. Hsieh Tien-Jen (Chairman)

(appointed as Chairman on 17 August 2021)

Mr. Toh David Ka Hock (resigned on 17 August 2021)

Dr. Pei Kerwei

Mr. Tsai Shao-Chung

Mr. Lee Kwok Ming

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella (appointed on 1 July 2021)

公司法定名稱

中國旺旺控股有限公司

上市地點及代號

香港聯合交易所有限公司

股份代號:0151

有擔保債券: 5446 (WANT WANT B2204)

董事

執行董事

蔡衍明先生(主席及行政總裁)

蔡紹中先生

蔡旺家先生(首席營運官)

黃永松先生(市場營銷長)

朱紀文先生(財務總監)

蔡明輝先生

黎康儀女士

非執行董事

廖清圳先生(副主席)

槇春夫先生

鄭文憲先生

獨立非執行董事

卓家福先生(於2021年8月17日辭任)

貝克偉博士

謝天仁先生

李國明先生

潘志強先生

江何佩琼女士(於2021年7月1日獲委任)

公司秘書

黎康儀女士

審核及風險管理委員會

李國明先生(主席)

(於2021年8月17日獲委任為主席)

卓家福先生(於2021年8月17日辭任)

貝克偉博士

謝天仁先生

潘志強先生

江何佩琼女士(於2021年7月1日獲委任)

薪酬委員會

謝天仁先生(主席)

(於2021年8月17日獲委任為主席)

卓家福先生(於2021年8月17日辭任)

貝克偉博士

蔡紹中先生

李國明先生 潘志強先生

江何佩琼女士(於2021年7月1日獲委任)

公司資料

Corporate Information

NOMINATION COMMITTEE

Dr. Pei Kerwei (Chairman)

Mr. Toh David Ka Hock (resigned on 17 August 2021)

Mr. Tsai Shao-Chung Mr. Hsieh Tien-Jen Mr. Lee Kwok Ming Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella (appointed on 1 July 2021)

STRATEGY COMMITTEE

Mr. Tsai Eng-Meng (Chairman)

Mr. Liao Ching-Tsun Mr. Tsai Shao-Chung Mr. Tsai Wang-Chia

Mr. Huang Yung-Sung Mr. Chu Chi-Wen Mr. Tsai Ming-Hui

Ms. Lai Hong Yee

Dr. Pei Kerwei Mr. Hsieh Tien-Jen Mr. Lee Kwok Mina

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella (appointed on 1 July 2021)

ENVIRONMENTAL, SOCIAL AND GOVERNANCE COMMITTEE

Mr. Tsai Wang-Chia (Chairman)

Mr. Chu Chi-Wen Dr. Pei Kerwei Mr. Lee Kwok Ming

Mrs. Kong Ho Pui King, Stella (appointed on 1 July 2021)

Ms. Cao Yong-Mei Mr. Chen Chien-Chen Mr. Yu Ching Lun Mr. Lee Ming-Chun

AUDITOR

Ernst & Young

Certified Public Accountants

Registered Public Interest Entity Auditor

LEGAL ADVISOR

Sullivan & Cromwell (Hong Kong) LLP

PRINCIPAL BANKS

Bank of China (Hong Kong) Limited China Merchants Bank Co., Limited Citigroup Inc.

CTBC Bank Co., Ltd, Hong Kong Branch

提名委員會

貝克偉博士(主席)

卓家福先生(於2021年8月17日辭任)

蔡紹中先生 謝天仁先生 李國明先生 潘志強先生

江何佩琼女士(於2021年7月1日獲委任)

策略委員會

蔡衍明先生(主席)

廖清圳先生 蔡紹中先生

蔡旺家先生

黄永松先生

朱紀文先生 蔡明輝先生

黎康儀女士

貝克偉博士

謝天仁先生

李國明先生

潘志強先生

江何佩琼女士(於2021年7月1日獲委任)

環境、社會及治理委員會

蔡旺家先生(主席)

朱紀文先生

貝克偉博士

李國明先生

江何佩琼女士(於2021年7月1日獲委任)

曹永梅女士 陳建誠先生

余敬倫先生

李鳴春先生

核數師

安永會計師事務所

執業會計師

註冊公眾利益實體核數師

法律顧問

蘇利文•克倫威爾律師事務所(香港) 有限法律責任合夥

主要往來銀行

中國銀行(香港)有限公司招商銀行股份有限公司

花旗集團

中國信託商業銀行股份有限公司香港分行

公司資料

Corporate Information

AUTHORIZED REPRESENTATIVES

Mr. Chu Chi-Wen Ms. Lai Hong Yee

SHARE REGISTRAR AND TRANSFER OFFICE

Principal

Suntera (Cayman) Limited Suite 3204, Unit 2A Block 3, Building D P.O. Box 1586 Gardenia Court Camana Bay Grand Cayman, KY1-1100 Cayman Islands

Hong Kong Branch

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East, Wanchai Hong Kong

REGISTERED OFFICE

Maples Corporate Services Limited P.O. Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

PRINCIPAL PLACE OF BUSINESS AND **ADDRESS OF HEADQUARTERS**

Units 07-08, 7th Floor, FTLife Tower No. 18 Sheung Yuet Road, Kowloon Bay Kowloon, Hong Kong

400 Orchard Road #17-05 Orchard Towers Singapore 238875

WEBSITE

www.want-want.com

QUICK RESPONSE CODE



法定代表

朱紀文先生 黎康儀女士

股份過戶登記處

總處

Suntera (Cayman) Limited Suite 3204, Unit 2A Block 3, Building D P.O. Box 1586 Gardenia Court Camana Bay Grand Cayman, KY1-1100 Cayman Islands

香港分處

香港中央證券登記有限公司 香港 灣仔皇后大道東183號 合和中心17樓1712-1716號舖

註冊辦事處

Maples Corporate Services Limited P.O. Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

主要營業地點及總部地址

香港九龍 九龍灣常悦道18號 富通中心7樓07-08室

400 Orchard Road #17-05 Orchard Towers Singapore 238875

網址

www.want-want.com



財務摘要

Financial Highlights

		未經 Six mon 30 Sep	udited 图審核 ths ended otember 日止六個月	Change 變動
		2021	2020	
Key income statement items	主要收益表項目	RMB'000 人民幣千元	RMB'000 人民幣千元	%
Revenue Gross profit Operating profit	收益 毛利 營運利潤	11,382,567 5,323,416 2,780,637	10,299,247 4,963,652 2,534,882	+10.5 +7.2 +9.7
Profit attributable to equity holders of the Company	本公司權益持有人 應佔利潤	2,090,045	1,952,396	+7.1
Key financial ratios	主要財務比率	%	%	% point 個百分點
Gross profit margin	毛利率	46.8	48.2	-1.4
Operating profit margin Margin of profit attributable to equity holders of the Company	營運利潤率 本公司權益持有人 應佔利潤率	24.4 18.4	24.6 19.0	-0.2 -0.6
		9)		Year ended 31 March 2021 截至2021年 3月31日 止年度
Key operating ratios	主要營運比率			
Inventory turnover days Trade receivables turnover days Trade payables turnover days	存貨周轉天數 貿易應收款周轉天數 貿易應付款周轉天數		79 ⁽¹⁾ 15 ⁽²⁾ 33 ⁽¹⁾	85 15 33

The calculation of inventory and trade payables turnover days is based on the average of the opening and closing balances divided by cost of sales and multiplied by 180 days.

⁽²⁾ The calculation of trade receivables turnover days is based on the average of the opening and closing balances divided by revenue and multiplied by 180 days.

⁽¹⁾ 存貨及貿易應付款周轉天數的計算按期初 及期末結餘的平均數除以銷貨成本再乘以 180天。

⁽²⁾ 貿易應收款周轉天數的計算按期初及期末 結餘的平均數除以收益再乘以180天。

Management Discussion and Analysis



(Six months ended 30 September 2021)

1. Revenue

Revenue RMB 11,382.6 mn, 110.5%

Revenue of Product Segments

Rice crackers RMB1,876.2 mn, \$\square\$5.8%

Dairy products & beverages RMB6,561.8 mn, ↑23.5%

Snack foods RMB 2,873.9 mn, ↓ 2.6%

New Products contributed C.10% of total revenue

Channel Contribution

Overseas market mid-single digit

Modern channel high-single digit

Emerging channels c. double digit



2. Profit

Operating profit RMB2,780.6 mn, 19.7%

Operating profit margin 24.4%, _20bps

3. Dividend

US0.83cent per share, totalling USD99 mn

Management Discussion and Analysis

2021 財年上半年

(截至2021年9月30日止六個月)



總收益113.826億人民幣,↑10.5%

收益分佈

米果: 18.762億人民幣, ↓5.8%

乳飲:65.618億人民幣,↑23.5%

休閒:28.739億人民幣, ↓2.6%

新品貢獻 佔集團近雙位數

渠道貢獻



2、利潤

營運利潤額 **27.806**億人民幣,↑**9.7**%

營運利潤率 **24.4**% , ↓**20**基點

3、派息

0.83 美仙每股,合共 9,900萬美元

管理層討論及分析

Management Discussion and Analysis

SUMMARY

In the first half of 2021FY, the Group recorded total revenue of RMB11,382.6 million, representing an increase of 10.5% as compared with that of the corresponding period in the previous year, reaching a record high in its first-half revenue in the financial year. In particular, the year-on-year revenue growth rates for the first quarter (April-June) and the second quarter (July-September) of 2021FY were 9.6% and 11.5%, respectively, which are slightly higher than the average annual revenue growth rate in the past three years. Core products such as the dairy products and candies both achieved record high in revenue in the first half of the financial year. Growth was achieved across all channels, both online and offline, in the Chinese mainland.

Despite the decrease in gross profit margin as a result of the rising raw material prices, driven by the increase in revenue and effective control over costs and expenses, profit attributable to equity holders of the Company increased by 7.1% year-on-year to RMB2,090.0 million in the first half of 2021FY, and the margin of profit attributable to equity holders of the Company was 18.4%.

BUSINESS OVERVIEW

The diversification strategies implemented by the Group has underpinned its revenue growth and the Group has carried out the following operating strategies in recent years:

- Intensive development and diversification of channels: increased product varieties reaching retailers' shelves and expanded coverage of points-of-sales;
- 2) Multi-brand and product differentiation strategies: broadened the consumer base to cover consumers of different age groups and to meet the individual needs of consumers:
- Innovative and diversified digital marketing: promoted brand vitality and enhanced communication and interaction with consumers.

概覽

2021財年上半年集團總收益較去年同期成長10.5%,達到113.826億人民幣,創下歷年(財年)上半年度收益新高點。其中第一季度(4-6月)、第二季度(7-9月)增速分別為9.6%和11.5%,較過去3年年度平均增長速度略高。核心產品乳品、糖果均締造了財年上半年度收益新高點;且中國大陸境內線上線下全渠道也均實現了良性成長。

雖然原材料價格上漲導致毛利率下降,但 因受收益增長的帶動,及成本費用管控得 宜影響,2021財年上半年本公司權益持有 人應佔利潤同比成長7.1%,達到20.900億 人民幣,本公司權益持有人應佔利潤率為 18.4%。

經營綜述

收益的良性增長,得益於集團推行的多元 化戰略,近年集團持續貫徹以下經營策 略:

- 1) 渠道的精耕及多元化發展:增加產品 上架種類及終端網點覆蓋;
- 2) 多品牌及產品差異化策略:拓寬不同 年齡組別的消費群體,滿足消費者個 性化需求;
- 創新多元的數字化行銷:活化品牌形象,增進與消費者交流互動。

Management Discussion and Analysis

(I) INTENSIVE DEVELOPMENT AND DIVERSIFICATION OF CHANNELS

1. Intensive development of traditional distribution channels

Through our continuous efforts in refined management in recent years, the Group's traditional channels maintained its growth momentum and attained high single-digit growth in revenue in the first half of 2021FY. In recent years, by improving the supply chain efficiency and optimizing the ageing of products, the product flows at the points-of-sales have been accelerated and the confidence levels of distributors and retailers have been effectively strengthened. Through refined target management to intensively develop its sales channels, product exposures of our core products on retailers' shelves have been increased. By providing sales incentives and training, overall operating efficiency has been enhanced.

2. Cultivation of modern channels

Revenue generated from modern channels achieved double-digit growth in the first half of 2021FY, which was attributable to the enhanced efficiency in customer and supply chain management, the adoption of a more scientific approach in product selection and display which helped to accelerate the product flows and improve the efficiency of product shelf utilization, and the expansion of sales in convenient stores by launching new specialty products with differentiated features, such as the new flavoured "Dongchi" (凍痴), gummies and beans. By implementing the aforesaid optimization initiatives, our popsicles, candies, dairy products, and beverages all posted a double-digit growth rate in terms of revenue derived from modern channels.

(一) 渠道的精耕及多元化發展

1. 傳統批發渠道的精耕

2. 現代渠道的深耕

Management Discussion and Analysis

(I) INTENSIVE DEVELOPMENT AND DIVERSIFICATION OF CHANNELS (continued)

3. Diversification of emerging channels

Emerging channels continued to maintain rapid growth. Revenue derived from emerging channels contributed close to a double-digit to the Group's total revenue in the first half of 2021FY, and have become one of the key revenue growth drivers of the Group.

Emerging channels cover our cooperation with various e-commerce platforms, maternity channels, OEM business and special channels. They complement with the traditional channels in promoting the production capacity utilization rate and expanding our coverage of points-of-sales. The B2C model, which includes the flagship stores opened by the Group on various on-line platforms, its offline physical stores and vending machines, served the Group well to showcase its new products and enhance the communication and interaction with consumers, and has become an important channel for brand building and promotion. The Group has installed nearly ten thousand vending machines to further cater for the needs of consumers who are keen for immediate consumption and contactless consumption.

(一) 渠道的精耕及多元化發展(續)

3. 新興渠道的多元化發展

新興渠道持續的高速增長,已 佔集團2021財年上半年總收益 比接近雙位數,成為集團收益 增長的核心驅動力之一。



Management Discussion and Analysis

(I) INTENSIVE DEVELOPMENT AND DIVERSIFICATION OF CHANNELS (continued)

4. Continuous expansion of overseas market

Expanding the overseas market is one of the medium to long term development strategies of the Group. Despite the decrease in overseas sales for the first half of 2021FY as compared with that of the corresponding period in the previous year due to the adverse impacts caused by the pandemic and international supply chain bottlenecks, the Group will continue to push on with the expansion of sales network in overseas markets as planned. Meanwhile, our factory in Vietnam is expected to commence production in 2022, which will be conducive to the enhancement of product mix in the overseas market and the pursuit of internationalization.

(一) 渠道的精耕及多元化發展(續)

4. 持續開拓海外市場

開拓海外市場是集團中長期的發展戰略之一。儘管因疫情, 2021財年上半年集團仍將經續和頸的不利。 售同比衰退,但集團仍將銷 售同比衰退,但集團仍將銷 體力 動持續推進在海外市獨計將 所局,同時越南工廠預計終 作局,同時越南工廠預計 是022年投入生產,有利於優 現國際化目標再進一步。

Approval number: GS(2016)2953 審圖號: GS(2016)2953號



BIBI產品已銷售到全球 60 多個國家和地區

Want Want products have been sold to more than 60 countries and regions around the world

管理層討論及分析

Management Discussion and Analysis

(II) MULTI-BRAND AND PRODUCT DIFFERENTIATION STRATEGIES

The Group has leveraged its production capacity advantage, coupled with the implementation of brand diversification and sales channel differentiation strategies to satisfy the demands from consumers of different age groups. The brands successively launched by the Group in recent years included:

(二) 多品牌及產品差異化策略

集團發揮生產效能的優勢,通過品牌 多元化及售賣渠道差異化策略,滿足 不同年齡層的消費者的需求。集團近 幾年陸續推出的新品牌包括:



「貝比瑪瑪」−專業嬰幼兒輔食品牌

"Baby Mum-Mum" – a special brand of complementary foods for babies and toddlers

「邦德」-年輕化創新飲料品牌

"Mr. Bond" - a brand of novel beverages for youngsters





「Fix x Body」-專業健康營養品牌

"Fix x Body" – a special brand for healthiness and nutrition

「Queen Alice」一高品質女性品牌

"Queen Alice" - a high-quality brand for female consumers





◀「Mr. Hot丨-辣味愛好者個性品牌

"Mr. Hot" - a customized brand for spicy lovers

│Got Rice」-創新的大米零食品牌│

"Got Rice" - a novel brand for rice snacks





【 「愛至尊」−中老年健康營養品牌

"Prime of Love" – a brand of healthy nutritious products for middle-aged and elderly people

The Group has also, through constant product innovation and upgrade, launched popular new products with special features such as "Dongchi" (凍痴), donuts, and rice prawn chips, and rolled out products with new flavours such as chocolate milk and nut milk to meet the diverse demands from consumers for delicious and nutritious products while satisfying their endless desire for new and innovative products. In the first half of 2021FY, revenue generated from the new products that were first introduced by the Group in 2018 and thereafter accounted for nearly 10% of its total revenue.

同時,集團通過持續產品創新升級, 推出了廣受歡迎的「凍痴」、甜甜圈、 米蝦片等特色新品,亦有巧克力牛奶、堅果牛奶等新口味產品,滿足消 費者希望營養美味又能不斷嘗新的多 元需求。集團自2018年陸續推出的 新品佔2021財年上半年收益比已近 雙位數。

Management Discussion and Analysis

(III) EXTENSIVE AND DYNAMIC DIGITAL MARKETING

In recent years, the Group has adopted various different digital marketing approaches such as social media marketing, cross-sector collaboration, theme activities and topical events to enhance our interaction with customers and reinforce our brand value of "health, happiness and vitality". The Group has also made use of context marketing to connect its products with the emotional needs of consumers, thereby facilitating its product promotion. The Group has gradually established an ecosystem of Want Want fans, the Hot-Kid Club, and enhanced emotional interaction and information exchange with consumers through delivering high-quality content and organizing dynamic and diversified activities. To date, total membership of the Hot-Kid Club has exceeded 15 million.

1. Brand enhancement through creative marketing

In the first half of 2021FY, the Group initiated a series of dynamic and interesting content marketing activities and cross-sector collaboration to enhance brand image. On the "Want Want Day" on 11 May, the Group produced an interesting animation under the theme of "Exploring 'Fun' in Want Want's Factory" (旺旺工廠「趣」揭秘) featuring Want Want's production sites and manufacturing processes, with an aim to building a closer relationship and promoting strong bonding between consumers and our products. It also cooperated with LELECHA and organized a crossover event titled "LELECHA x WANTWANT Theme Store", during which creative products such as the distinctive "Want Want Chocolate Cheese Cream Tea" (旺旺巧克力髒髒 茶) and "Want Want Strawberry European-style Bun with Ball Cakes" (旺旺草莓大饅頭歐包) were introduced, which amazed Want Want's fans. This event won the 9th TOP-DIGITAL Award - Silver Prize in the cross-sector marketing category.

(三) 豐富活躍的數字行銷

1. 創意行銷強化品牌









Management Discussion and Analysis

(III) EXTENSIVE AND DYNAMIC DIGITAL MARKETING (continued)

2. Energetic and vibrant product marketing

In recent years, the Group has launched a series of "Creative Packaging of Hot-Kid Milk" (創意包裝旺仔牛奶) campaigns. Following the "Hot-Kid Milk 56 Ethnic Groups Cans" (56個民 族旺仔牛奶罐) and "Hot-Kid Milk Occupations Cans" (旺仔牛 奶職業罐), the Group, during the National College Entrance Examination season, launched a series of canned Hot-Kid Milk that were designed in red, green and yellow colours, with the underlying meaning of "a brilliant start" (開門紅), "on the way to success" (一路綠燈) and "towards a bright and prosperous future" (走向輝煌) respectively, in order to wish candidates all the best in their examination. Under the theme of "Black Hot-Kid Milk" (旺仔牛奶黑化了), the Group promoted the new "Hot-Kid Chocolate Milk" (旺仔巧克力牛 奶) through a variety of activities such as inviting key opinion leaders (KOLs) and key opinion consumers (KOCs) to dress up in black and make DIY tasty food. As a result, the product has drawn much attention upon its launch.

3. Improving the Want Want fans ecosystem to increase consumers' loyalty

The Group has gained a better understanding of the consumers' demands from social media and through operating its diversified emerging channels, and established consumer interaction and emotional exchange with rich and frequent content. The Group has also gradually built a Want Want fans ecosystem in a refined, efficient and digitalized manner to optimize private domain traffic management, increase users' loyalty and facilitate its channel development.

(三)豐富活躍的數字行銷(續)

2. 活力生動的產品行銷

3. 完善旺粉生態系統,增強消費 者粘性

集團通過社交媒體和多元化的新興渠道經營,增進對消費富家的瞭解;以豐富、高頻頻等。 以費者的內容互動,與消費者的情感。 以精細化、效率化生數等。 後代私域流量管理, 增加 用戶粘性並助益渠道發展。









Management Discussion and Analysis

OUTLOOK FOR THE SECOND HALF OF 2021FY

The Group will continue to promote the intensive development of channels and the cultivation of emerging channels, to strengthen the points-of-sales coverage, to maximize the utilization of production capacity and to promote the sales of potential products and distinctive new products through those channels. In addition, the Group will take various measures in a bid to further improve the profitability of its products. In the second half of 2021FY, the Group will conduct a variety of promotional campaigns and make diversified festival displays for the Chinese New Year at retail outlets and offer a wide variety of product combinations and packaging designs, thereby creating a vibrant festive atmosphere.

REVENUE

For the first half of 2021FY, total revenue of the Group increased by 10.5% to RMB11,382.6 million as compared with that of the first half of 2020FY. Revenue from dairy products and beverages segment exhibited strong growth of 23.5% year-on-year to RMB6,561.8 million. Affected by the pandemic in overseas market, revenue from rice crackers segment decreased by 5.8% year-on-year to RMB1,876.2 million. Revenue from snack foods segment decreased by 2.6% year-on-year to RMB2,873.9 million which was due mainly to a high base figure (as the pandemic occurred in early 2020, shipments were delayed to April-May 2020, resulting in a high base of comparison for the first half of 2021FY).

2021財年下半年展望

集團將持續推進渠道精耕及新興渠道的發展,提升終端網點的覆蓋;充分發揮產能利用率,推動潛力品項及特色新品在渠道的售賣;並將採用多種方式進一步優化產品的獲利能力。同時,2021財年下半年集團將通過多樣化的年節造勢及終端陳列、豐富的產品組合及包裝設計,營造紅紅火火的年節氛圍。

收益

2021財年上半年,集團總收益較2020財年上半年成長10.5%,達到113.826億人民幣。其中乳品及飲料類收益同比強勁增長23.5%,實現65.618億人民幣;米果大類收益因受國外疫情影響,同比衰退5.8%,達到18.762億人民幣;休閒類收益因2020年初疫情導致出貨延後至4-5月帶來相對2021財年上半年而言的高基數,同比衰退2.6%,達到28.739億人民幣。

管理層討論及分析

Management Discussion and Analysis

REVENUE (continued)

Rice crackers

In the first half of 2021FY, revenue from rice crackers segment decreased as compared with that of the corresponding period in the previous year. It was due mainly to the double-digit revenue decline of overseas business, which accounted for about 20% of the segment revenue and was adversely impacted by the pandemic and the pressure of the international supply chain. Nevertheless, the traditional channels still recorded a low single-digit year-on-year revenue growth in the first half of 2021FY. Revenue generated from the traditional channels recorded a decline in the first quarter (April-June) of 2021FY due to the relatively high base figure resulted from the intensive inventory restocking by the retail stores in April-May 2020 followed the outbreak of the pandemic early that year. However, the traditional channels resumed double-digit growth in the second quarter (July-September) of 2021FY, mainly attributable to continued market development, product expansion and effective customer incentive policies, all of which have driven retail sales momentum.

The Group has constantly pursued innovation and excellence in product quality in its rice crackers – the classic, best-selling flagship items for over 20 years. A series of good-looking, tasty and healthy new products under the new brand "Got Rice" was launched, such as the crispy and delicious non-fried "Want Want Donuts" (旺旺甜甜圈) and "Want Want Rice Prawn Chips" (旺旺米蝦片), which brings a lot of excitement and enjoyment to young people who seek individuality, and won the third "iSEE Best Flavour Snack Award" (2020-2021) by virtue of the product innovations and distinctive flavours.

The second half of 2021FY, which covers the Chinese New Year, will be the peak sales season for rice crackers business. The Group will further expand the price range of its products to provide consumers with more variety of choices and optimize its product offerings by launching new products such as "Want a Bite Gift Pack" (旺一口大禮包) and "Good Luck Gift Box" (大吉大旺大禮盒) with both trendy and traditional packaging. The Group will make use of a variety of displays at retail stores and marketing activities to enhance interaction with consumers, to build the jubilant atmosphere of the Spring Festival and to celebrate a prosperous new year ahead together with the people.

收益(續)

米果類

2021財年上半年米果大類收益同比衰退,主系佔大類收益約20%的海外業務,受疫情及國際供應鏈壓力的影響衰退雙位數,但傳統渠道收益仍較同比成長低個位數,其中:因2020年初的疫情爆發,造成終端市場在4-5月集中性的補貨帶來偏高的出現數影響,2021財年第一季度(4-6月)出現衰退,但第二季度(7-9月)傳統渠道即已場積雙位數成長,主要得益於持續的市場精耕、品類延展、有效的客戶激勵政策,帶動終端動銷。

旺旺米果作為暢銷20餘年的經典明星產品,在嚴守卓越品質的同時亦不斷創新。新品牌「Got Rice」推出了系列高顏值、美味健康的新品:酥脆可口的非油炸「旺旺甜甜圈」、給追求個性年輕人帶來驚喜滋味的「旺旺米蝦片」等,憑藉產品創新力和獨特風味,榮獲第三屆(2020-2021)「iSEE最佳風味零食獎」。

2021財年下半年,米果大類將迎來春節銷售旺季,集團將進一步拓寬產品的價格帶,給消費者多樣化選擇;優化產品種類,擬推出兼具時代感和傳統特色包裝的新品「旺一口大禮包」和「大吉大旺大禮盒」;結合多元化的終端陳列及行銷活動增進與消費者互動,營造傳統中國年的節日氛圍,和人們歡度共旺的中國年。

Management Discussion and Analysis

REVENUE (continued)

Dairy products and beverages

Revenue from dairy products and beverages segment achieved a rapid growth of 23.5% year-on-year in the first half of 2021FY, in particular canned milk registered significant revenue growth during the period. Strong growth momentum was maintained in both the first and second quarters of 2021FY and double-digit growth rates were achieved across all channels in the Chinese mainland. Revenue from "Hot-Kid Milk" (旺仔牛奶), which accounted for over 90% of the revenue from the dairy products and beverages segment, recorded a year-on-year growth rate of 23.9%, while revenue from beverage products also registered a year-on-year growth rate of 16.4%.

In the post-pandemic era, health awareness among people becomes stronger and consumers are looking for products which are rich in dairy protein and with quality assurance to boost their immune systems. Want Want's relentless pursuit of quality for over 20 years has built a good reputation among consumers. In recent years, the Group has revitalized its brand image and expanded its consumer base through lively and diversified digital marketing activities. Taking the packaging design of Hot-Kid Milk cans as an example in marketing: the "Hot-Kid Milk 56 Ethnic Groups Cans" (56個民族旺仔牛奶罐) and the "Hot-Kid Milk Occupations Cans" (旺仔牛奶職業罐) which pay tribute to the hardworking people in all walks of life have struck an emotional chord in the hearts of consumers. The contextual content marketing on Valentine's Day and during the National College Entrance Examination season has stimulated the needs of consumers in various occasions, effectively driving the momentum of retail sales of canned milk in particular.

In recent years, the Group has also successively launched several flavoured dairy products, including "Hot-Kid Chocolate Milk" (旺仔巧克力牛奶) which uses imported dark chocolate and has a smooth and creamy taste; "Nut Milk" (堅果牛奶) and "Oat Milk" (燕麥牛奶), which are made from selected nuts and contain real oat flour and rich dietary fibre, are low in sugar and high in calcium; and "Lactoferrin Yogurt" (乳鐵蛋白優酪乳) which can enhance one's immune system, so as to broaden the product range and provide more choices of delicious and healthy products for consumers.

In the first half of 2021FY, sales of beverage products also achieved breakthrough growth. The product range of the key product "Fruit Juice Drink Beverage" (果粒多) was expanded with the launch of two new flavours, passion fruit lemon and mango pineapple, which appeal to the tastes and interest of young people. Also, a new special pack size has been added to meet family consumption needs.

收益(續)

乳品及飲料類

乳品及飲料類2021財年上半年收益同比高速成長23.5%,其中罐裝牛奶大幅成長;2021財年一、二季度均持續保持高速的增長,中國境內所有渠道同比全部實現雙位數增長。佔乳品及飲料類收益90%以上的「旺仔牛奶」同比成長23.9%,飲料類產品亦同比成長16.4%。

近年來,集團也陸續推出多款風味乳製品,包括:以進口黑巧克力為原料、口感絲滑香醇的「旺仔巧克力牛奶」;甄選堅果、含真實燕麥粉、富含膳食纖維、低糖高鈣的「堅果牛奶」及「燕麥牛奶」;增強免疫力的「乳鐵蛋白優酪乳」等,拓寬產品種類,為消費者提供更多美味健康的選擇。

2021財年上半年,飲料類產品銷售亦取得 突破性增長。其中主力產品「果粒多」豐富 了產品種類,推出百香果檸檬、芒果鳳梨 兩種貼近年輕消費群體口味的新品,同時 新增特惠袋組合裝規格,滿足家庭囤貨需 求。

管理層討論及分析

Management Discussion and Analysis

REVENUE (continued)

Snack foods

In the first half of 2021FY, revenue from snack foods segment amounted to RMB2,873.9 million, representing a slight decline from that of the same period in the previous year, which was mainly due to a higher base figure in the first quarter of 2020FY as a result of the deferred sales caused by the pandemic that occurred in early 2020.

Revenue from the candies sub-category grew by a low single-digit year-on-year and reached a new record high in its first-half revenue in the financial year, with emerging channels achieving rapid growth and modern channels achieving double-digit growth. In recent years, the Group has constantly optimized and upgraded its products and launched new products such as "QQ juicy gummy" (QQ 果汁軟糖) with 100% fruit juice content, "Super QQ" (超 QQ) with unique chewing texture and "Hot-Kid double-layer QQ gummy" (旺仔雙層 QQ 糖) with two-coloured sugar bodies and two different levels of chewy textures, which are well received by young people. The "Want Want QQ syrup popping gummy" (旺旺 QQ 漿爆軟糖) won the third "iSEE Top 100 Innovation Award" (iSEE創新百強創新獎) in 2021FY. Our continuous efforts on product research and innovation have made Hot-Kid QQ gummies popular products among consumers for more than 20 years since their launches, and maintain steady growth in high single-digit for the past five years.

Revenue from the popsicles sub-category was down by a low single-digit year-on-year, which was mainly due to the high base figure brought about by the timing differences in order placing by distributors as a result of the pandemic. On a calendar year basis (January to September), revenue from popsicles sub-category grew by a mid single-digit year-on-year, with double-digit revenue growth in both modern and emerging channels. After a series of promotional campaigns following its initial launch, the sales of "Dongchi" (凍痴), a new popsicle item being packaged and served in a unique way, have exceeded RMB200 million for the period from January to September 2021, and the newly launched strawberry and chocolate flavoured "Dongchi" (凍痴) have been well recognized and received by consumers upon their launches.

Revenue from the jellies sub-category also exhibited high single-digit growth as compared with that of the corresponding period in the previous year. Besides, the new product, "YA-MI sandwich bun" (YA-MI 夾心麵包) highlights Want Want's unique "Hot-Kid Milk" (旺 仔牛奶) flavour to enrich consumers' choices for breakfast and meal replacement, and has performed well since its launch.

In the future, the Group will continue to promote product upgrade and packaging optimization, design products according to different consumption occasions, and by way of vibrant and diversified marketing approach to reach out to consumers and interact with them under different contexts.

收益(續)

休閒食品類

2021財年上半年休閒食品類實現收益 28.739億人民幣,較去年同期略有衰退, 主因去年初因疫情造成銷售遞延至2020財 年第一季度帶來較高的基數。

糖果小類收益較去年同期成長低個位數,並達到歷史財年上半年度新的收益高點,其中新興渠道高速增長,現代渠道亦取得雙位數增長。近年來集團對產品持續優化升級,陸續推出果汁含量100%的「QQ果汁軟糖」、獨特咬感的「超QQ」、雙色糖體極咬感「旺仔雙層QQ糖」等新品,深受年輕人歡迎,「旺旺QQ漿爆軟糖」在2021財年榮獲第三屆「iSEE創新百強創新獎」。不斷的研發創新,令旺仔QQ糖上市20餘年,一直深受消費者喜愛,近五年保持著高個位數穩健增長。

冰品小類收益較去年同期衰退低個位數,主系因疫情造成經銷商進貨時間性差異帶來的高基數影響,從自然年度來看(1-9月)冰品小類收益較去年同期成長中個位數,其中現代渠道和新興渠道冰品收益增長雙位數。特色包裝新品「凍痴」經過前期培養,2021年1-9月銷售突破2億人民幣,新推出的草莓、巧克力口味「凍痴」,一經上市便得到了消費者認可及好評。

果凍小類收益較去年同期亦取得了高個位數增長。另新品「YA-MI夾心麵包」突出了旺旺特有的「旺仔牛奶」香味,豐富消費者早餐及代餐類的選擇,一經上市就取得了不錯表現。

後續集團將持續推動產品的升級和包裝優 化,根據消費場景設計產品,並透由活潑 多元的行銷模式,多維度觸達消費者。

Management Discussion and Analysis

COST OF SALES

The cost of sales of the Group for the first half of 2021FY amounted to RMB6,059.2 million, representing a year-on-year increase of 13.6% which was mainly due to the increase in revenue of 10.5% and the increase in costs of certain key raw materials, such as palm oil, paper, tinplate and plastic pellets as compared to those of the corresponding period in the previous year. In recent years, the Group has been continuously promoting the automation of its production lines, optimizing its supply chain efficiency and enhancing the utilization efficiency of its production facilities through a diversified strategy, which has also yielded results in optimizing the overall unit cost of production.

GROSS PROFIT

Owing to the increase in cost of certain raw materials, the gross profit margin of the Group for the first half of 2021FY decreased by 1.4 percentage points to 46.8% as compared with that of the same period in the previous year. Driven by the revenue growth, gross profit amounted to RMB5,323.4 million, representing a year-on-year increase of 7.2%. The Group will continue to improve production and operation efficiency, refine supply chain management and optimize its product mix to maintain healthy product profitability.

Rice crackers

The gross profit margin of the rice crackers segment was 41.0% for the first half of 2021FY, representing a year-on-year decrease of 5.3 percentage points. It was due mainly to the significant increase in cost of certain key raw materials, such as palm oil and paper as compared with that of the same period in the previous year. The Group will continue to promote the automation of its production and packaging lines and introduce gift pack products with higher margins to maintain the profitability of the segment.

Dairy products and beverages

The gross profit margin of the dairy products and beverages segment was 49.4% for the first half of 2021FY, representing a year-on-year increase of 0.7 percentage point. The increase was attributable mainly to the lower cost of whole milk powder for consumption during the period as the whole milk powder was imported from overseas and with longer inventory turnover days, and the benefit of a further increase in the proportion of sales through emerging channels with higher profitability. However, the current procurement costs of certain key raw materials, such as whole milk powder, paper and tinplate, continue to rise on a year-on-year basis, which is expected to put pressure on the profitability of dairy products and beverages in the second half of the 2021FY. The Group will seek to optimize product profitability through various means in order to maintain the healthy development of the segment.

銷貨成本

2021財年上半年集團銷貨成本較去年同期上升13.6%,達到60.592億人民幣,主系收益同比增長10.5%,此外部分主要大宗原物料,如:棕櫚油、原紙、鐵皮、塑膠粒子等使用價格較去年同期有所上漲。集團近年來持續推進生產線自動化進程及供應鏈優化,透過多元化策略提升生產設備利用效率,對於整體單位生產成本的優化亦顯現效果。

毛利

因部分大宗原物料使用價格較去年同期上升,2021財年上半年集團毛利率較去年同期下降1.4個百分點,為46.8%。受收益增長帶動,毛利額較去年同期上升7.2%,達到53.234億人民幣。集團將持續通過提升生產運營效率、精進供應鏈管理、優化產品結構,令產品保持健康的獲利水準。

米果類

2021財年上半年米果類毛利率較去年同期下降5.3個百分點,達到41.0%。主系部分大宗原物料棕櫚油、原紙等使用成本較去年同期上漲較大。集團將持續推進生產包裝線自動化改造,推出獲利能力更優的禮包產品,保持該品類的獲利能力。

乳品及飲料類

2021財年上半年乳品及飲料類毛利率較去年同期上升0.7個百分點,達到49.4%。主系因海外採購,庫存周轉天數較長的的光度用價格較去年同期偏低,同時獲利能力較高的新興渠道佔比進一步擴大帶來的效益。但部分主要原料全脂奶粉、原紙、鐵皮目前採購成本較去年同期持續上升,預計2021下半財年將對乳品及飲料類獲利帶來壓力。集團將通過多種方式優化產品獲利能力,保持產品類別良性發展。

管理層討論及分析

Management Discussion and Analysis

GROSS PROFIT (continued)

Snack foods

In the first half of 2021FY, the gross profit margin of the snack foods segment decreased by 3.6 percentage points year-on-year to 44.6%. This was mainly due to the increase in the costs of certain key raw materials and packaging materials as compared to those of the same period in the previous year. The Group will continue to deepen its multibrand strategy, launch new products with high gross profit margins in a timely manner, extend the existing price range and consolidate the profitability of the segment.

DISTRIBUTION COSTS

The distribution costs for the first half of 2021FY amounted to RMB1,426.8 million, representing an increase of RMB176.9 million or 14.2% as compared to that of the first half of 2020FY. Distribution costs as a percentage of revenue increased by 0.4 percentage point year-on-year to 12.5%. Among which, staff costs as a percentage of revenue increased by 0.2 percentage point to 4.7%, transportation expense to revenue ratio increased by 0.1 percentage point to 4.0%, advertising and promotion expenses as a percentage of revenue increased by 0.1 percentage point to 2.4%, as compared with respective percentages in the first half of 2020FY.

ADMINISTRATIVE EXPENSES

The Group's administrative expenses for the first half of 2021FY amounted to RMB1,360.3 million, representing an increase of RMB56.25 million or 4.3% as compared to that of the first half of 2020FY. The administrative expenses as a percentage of revenue were 12.0%, representing a decrease of 0.7 percentage point as compared to that of the first half of 2020FY, which was mainly due to benefits of economies of scale arising from the revenue growth.

OPERATING PROFIT

Benefiting from the revenue growth, the Group's operating profit for the first half of 2021FY amounted to RMB2,780.6 million, representing a year-on-year increase of RMB245.8 million or 9.7%. The operating profit margin decreased by 0.2 percentage point year-on-year to 24.4%.

INCOME TAX EXPENSE

The Group's income tax expense for the first half of 2021FY amounted to RMB798.5 million, and the income tax rate was 27.7%, representing a decrease of 0.3 percentage point as compared to that for the first half of 2020FY.

毛利(續)

休閒食品類

2021財年上半年休閒食品類毛利率較去年同期下降3.6個百分點,達到44.6%。主系部分大宗原材料及包材價格較去年同期使用價格上漲,集團後續將不斷深化多品牌戰略,適時推出高毛利率新品,延展現有價格帶,持續鞏固該品類的獲利能力。

分銷成本

2021財年上半年分銷成本較2020財年上半年上升1.769億人民幣,上升14.2%,達到14.268億人民幣,分銷成本佔收益比率較去年同期上升0.4個百分點,為12.5%。其中,用人費用佔收益比率為4.7%,較2020財年上半年上升0.2個百分點;運輸費用佔收益比率為4.0%,較2020財年上半年上升0.1個百分點;廣促費用佔收益比率為2.4%,較2020財年上半年上升0.1個百分點。

行政費用

2021財年上半年行政費用較2020財年上半年上升5,625萬人民幣,上升4.3%,達到13.603億人民幣。行政費用佔收益比率為12.0%,較2020財年上半年下降0.7個百分點,主系收益增長帶來的規模效益。

營運利潤

受益於集團收益的成長,集團2021財年上半年營運利潤較去年同期增加2.458億人民幣,上升9.7%,達到27.806億人民幣,營運利潤率較去年同期下降0.2個百分點,達到24.4%。

所得稅費用

本集團2021財年上半年所得税費用7.985 億人民幣,所得税率27.7%,所得税率較 2020財年上半年下降0.3個百分點。

Management Discussion and Analysis

PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

Profit attributable to equity holders of the Company for the first half of 2021FY amounted to RMB2,090.0 million, representing an increase of 7.1% as compared to that of the first half of 2020FY. The margin of profit attributable to equity holders of the Company decreased by 0.6 percentage point year-on-year to 18.4% as a result of a 1.4 percentage points year-on-year decrease in gross profit margin.

LIQUIDITY AND CAPITAL RESOURCES

Cash and borrowings

As at 30 September 2021, the net cash of the Group (cash and bank deposits (including long-term bank deposits) net of total borrowings) amounted to RMB9,160.9 million (31 March 2021: RMB9,098.0 million), representing an increase of RMB62.9 million as compared to that as at 31 March 2021. This was due mainly to net cash generated from operating activities of RMB1,971.1 million during the first half of 2021FY. The Group still has sufficient cash reserves after payment of final dividends (RMB1,131.1 million) and share repurchases (RMB692.0 million), totaling RMB1,823.1 million.

We finance our operations and capital expenditure primarily by cash flows generated from internal operations as well as banking facilities provided by our principal banks. As at 30 September 2021, our cash and bank deposit balance (including long-term bank deposits of RMB3,601.0 million) amounted to RMB17,396.2 million (in which, RMB accounted for approximately 92.6%, being approximately RMB16,107.2 million), representing a decrease of RMB1,534.9 million as compared to RMB18,931.1 million as at 31 March 2021. This was due mainly to the repayment of bank borrowings with our internal source of funds, resulting in a decrease of RMB1,597.8 million in the bank borrowing balance.

As at 30 September 2021, the Group's total borrowings amounted to RMB8,235.3 million (31 March 2021: RMB9,833.1 million), representing a decrease of RMB1,597.8 million as compared to those as at 31 March 2021. Among which, short-term borrowings amounted to RMB3,415.8 million which included the guaranteed bonds issued (31 March 2021: RMB3,340.0 million), representing an increase of RMB75.8 million as compared to those as at 31 March 2021; long-term borrowings amounted to RMB4,819.6 million (31 March 2021: RMB6,493.2 million, including guaranteed bonds issued), representing a decrease of RMB1,673.6 million as compared to those as at 31 March 2021.

In April 2017, the Group issued 5-year term guaranteed bonds with a face value of US\$500.0 million and a coupon rate of 2.875% (the "Bonds"). As at 30 September 2021, the balance of the Bonds payable amounted to US\$499.0 million (31 March 2021: US\$498.1 million).

本公司權益持有人應佔利潤

2021財年上半年,本公司權益持有人應佔利潤較2020財年上半年上升7.1%,達到20.900億人民幣,因毛利率較去年同期下降1.4個百分點,本公司權益持有人應佔利潤率較去年同期下降0.6個百分點,達到18.4%。

流動性與資本財力

現金與借款

本集團於2021年9月30日淨現金(現金及銀行存款(含長期銀行存款)減去借款)為91.609億人民幣,較2021年3月31日(90.980億人民幣)增加6,290萬人民幣。主系本財年上半年營運活動產生的現金淨流入為19.711億人民幣,支付末期股息及股份回購共計18.231億人民幣(末期股息11.311億人民幣,股份回購6.920億人民幣)之後,仍保有充沛的現金儲備。

本集團營運所需資金及資本開支主要來源於內部營運產生的現金流量,及主要往來銀行提供的信貸額度。於2021年9月30日,本集團現金及銀行存款餘額為173.962億人民幣(含長期銀行存款36.010億人民幣),其中人民幣約佔92.6%,約為161.072億人民幣。較2021年3月31日189.311億人民幣減少了15.349億人民幣,主系:因利用自有資金歸還銀行借款致銀行借款餘額減少15.978億人民幣。

本集團於2021年9月30日的總借款為82.353億人民幣(2021年3月31日:98.331億人民幣),較2021年3月31日減少了15.978億人民幣。其中短期借款為34.158億人民幣,當中包含已發行有擔保債券(2021年3月31日:33.400億人民幣),較2021年3月31日增加7,580萬人民幣;長期借款為48.196億人民幣(2021年3月31日:64.932億人民幣,(包含已發行有擔保債券)),較2021年3月31日減少了16.736億人民幣。

本集團於2017年4月發行5年期、面值5億 美元、票面利率2.875%的有擔保債券(「債 券」)。於2021年9月30日,應付債券餘額為 4.990億美元(2021年3月31日:4.981億美 元)。

管理層討論及分析

Management Discussion and Analysis

LIQUIDITY AND CAPITAL RESOURCES (continued)

Cash and borrowings (continued)

The Group's net gearing ratio (total borrowings net of cash and bank deposits (including long-term bank deposits) as a ratio of total equity (excluding non-controlling interests) at the end of the period) as at 30 September 2021 was -0.60 time (31 March 2021: -0.61 time). At present, the Group maintains sufficient cash and available banking facilities for its working capital requirements and for capitalizing on any potential investment opportunities in the future. The management will from time to time make prudent financial arrangements and decisions to address changes in the domestic and international financial environment.

Cash flows

A net cash inflow of RMB1,971.1 million was generated from our operating activities, consisting mainly of profit before income tax of RMB2,882.3 million; net cash outflow for financing activities was RMB3,367.0 million, consisting mainly of net outflow of repayment of borrowings of RMB1,530.7 million, cash outflows for dividend payment of RMB1,131.1 million and cash outflows for share repurchases of RMB692.0 million; net cash outflow for investing activities was RMB1,003.1 million, which was mainly the placement of RMB869.1 million cash as bank deposits with a term of more than three months. As a result, the cash and cash equivalents as of 30 September 2021 were RMB13,677.1 million, plus bank deposits with a term of more than three months of RMB3,719.1 million, adding up to a total of RMB17,396.2 million.

Capital expenditure

For the first half of 2021FY, our total capital expenditure amounted to RMB213.1 million (for the year ended 31 March 2021: RMB317.3 million). We spent approximately RMB51.36 million, RMB83.08 million, and RMB34.84 million on the expansion of factory buildings and facilities including plant and equipment, and upgrade of some of the old plants and production facilities for the rice crackers, dairy products and beverages, and snack foods segments, respectively to prepare for the further growth of the Group. The remaining capital expenditure was made mainly for the purpose of adding facilities for information technology, packaging and others.

The above capital expenditure was financed mainly by our internally generated cash flows and banking facilities.

流動性與資本財力(續)

現金與借款(續)

本集團於2021年9月30日的淨權益負債率(扣除現金及銀行存款(含長期銀行存款)的總借款除以期末總權益(不含非控制性權益))為-0.60倍(2021年3月31日:-0.61倍)。本集團目前擁有充足的現金及銀行信貸額度,既能滿足本集團營運資金的需求,也能滿足將來投資機會的資金需求。管理層也會隨時針對國內外金融環境變化做出審慎財務安排及決定。

現金流量

營運活動產生的現金淨流入為19.711億人民幣,主要為所得稅前溢利為28.823億人民幣;融資活動產生的現金淨流出為33.670億人民幣,主要為償還借款淨流出15.307億人民幣,及支付股息現金流出11.311億人民幣,以及股份回購現金流出6.920億人民幣;投資活動產生的現金淨流出10.031億人民幣,主系將8.691億人民幣用於三個月以上的銀行存款。最後,截止於2021年9月30日的現金及現金等價物為136.771億人民幣,加之三個月以上的銀行存款37.191億人民幣,合計為173.962億人民幣。

資本開支

2021財年上半年,本集團的資本開支總額 為2.131億人民幣(截至2021年3月31日止 年度:3.173億人民幣)。本集團分別投入 了大約5,136萬人民幣、8,308萬人民幣和 3,484萬人民幣用於增加三大類產品(米果 類、乳品及飲料類及休閒食品類)的生產廠 房和機器及設備等設施,更新部分老舊廠 房與生產設施及因應未來集團成長所需, 剩餘的資本支出,主要用於增加資訊設施 和包裝設施等。

上述資本開支的籌措主要來源於公司的內部現金流以及銀行信貸額度。

Management Discussion and Analysis

LIQUIDITY AND CAPITAL RESOURCES (continued)

Inventory analysis

Our inventory consists primarily of finished goods, goods in transit, and work in progress for rice crackers, dairy products and beverages, snack foods and other products, as well as raw materials and packaging materials.

The following table sets forth the number of our inventory turnover days for the six months ended 30 September 2021 and for the year ended 31 March 2021:

流動性與資本財力(續)

存貨分析

存貨主要包括米果類、乳品及飲料類、休 閒食品類及其他類的製成品、運送中貨物 和在製品,以及原材料和包裝材料。

下表列示了本集團截至2021年9月30日止六個月與截至2021年3月31日止年度的存貨周轉天數:

For the	
six months ended	For the
30 September	year ended
2021	31 March 2021
截至2021年	截至2021年
9月30日	3月31日
止六個月	止年度
79	85

As at 30 September 2021, the inventory balance amounted to RMB2,787.5 million (31 March 2021: RMB2,528.8 million).

存貨周轉天數

Trade receivables

Inventory turnover days

Our trade receivables represent the receivables from our credit sales to customers. The terms of credit granted to our customers are usually 60 to 90 days. Our sales to most of the customers in China are conducted on a cash-on-delivery basis. We only grant credit to customers in our modern distribution channels and certain emerging channels, which then on-sell our products to end-consumers of the Group.

The following table sets forth the number of our trade receivables turnover days for the six months ended 30 September 2021 and for the year ended 31 March 2021:

於2021年9月30日存貨金額為27.875億人 民幣(2021年3月31日:25.288億人民幣)。

貿易應收款

本集團的貿易應收款,指的是本集團對客戶賒銷產生的應收款項。本集團的賒銷期限通常是60天至90天。本集團對中國的大部分客戶以款到發貨的方式銷售產品。本集團只給予現代分銷渠道及部分新興渠道的信貸客戶提供賒銷,由他們將產品銷售給本集團的最終消費者。

下表列示了截至2021年9月30日止六個月與 截至2021年3月31日止年度本集團的貿易應 收款周轉天數:

		For the six months ended 30 September 2021 截至2021年 9月30日 止六個月	For the year ended 31 March 2021 截至2021年 3月31日 止年度
Frade receivables turnover days	貿易應收款周轉天數	15	15

管理層討論及分析

Management Discussion and Analysis

LIQUIDITY AND CAPITAL RESOURCES (continued)

Trade payables

Our trade payables mainly relate to the purchase of raw materials on credit from our suppliers with credit terms generally between 30 days and 60 days after receipt of goods and invoices.

The following table sets forth the number of our trade payables turnover days for the six months ended 30 September 2021 and for the year ended 31 March 2021:

流動性與資本財力(續)

貿易應付款

本集團的貿易應付款主要由賒購原材料產生。我們的供應商給予的信貸條件一般為 30天至60天(從收到貨物及發票後的日期算 起)。

下表列示了截至2021年9月30日止六個月與 截至2021年3月31日止年度本集團的貿易應 付款周轉天數:

For the	
six months ended	For the
30 September	year ended
2021	31 March 2021
截至2021年	截至2021年
9月30日	3月31日
止六個月	止年度
33	33

Trade payables turnover days

Pledge of assets

pledged.

貿易應付款周轉天數

資產抵押

於2021年9月30日,本集團並無任何資產抵押。

HUMAN RESOURCES AND REMUNERATION OF EMPLOYEES

For the first half of 2021FY, our average number of employees was approximately 39,970, representing a decrease of 1,223 employees as compared to the average number of employees for the year ended 31 March 2021. It was mainly due to the improvement of sales management efficiency which led to a reduction in the demand for corresponding personnel. Our total remuneration expenses for the first half of 2021FY amounted to RMB2,082.7 million, representing an increase of 13.3% as compared with that for the first half of 2020FY. The remuneration package of our employees includes fixed salary, commissions and allowances (where applicable), and performance-based year-end bonuses having regard to the performance of the Group and that of the individual.

As at 30 September 2021, none of the assets of the Group was

Our Group always concerns about and has invested a significant amount of resources in continuing education and training programs for our employees. Training programs, both external and internal, are also provided to relevant staff as and when required to constantly improve their professional knowledge and skills.

人力資源和員工薪酬

2021財年上半年本集團平均員工人數約為39,970人,較截至2021年3月31日止年度平均人數減少1,223人,主系銷售管理效率的精進致相應人員需求的減少。2021財年上半年總薪酬為20.827億人民幣,較2020財年上半年上升13.3%。員工的薪酬包括固定工資,佣金及津貼(如適用),以及基於本集團及個人表現的年終獎勵。

本集團長期關注對員工的持續教育和培訓 計劃並有相當資源投入,本集團經常在必 要時給相關的工作人員提供外部及內部的 培訓課程,以便不斷提升員工的專業知識 與技能。

Management Discussion and Analysis

FOREIGN EXCHANGE RISKS

The presentation currency of the Group is RMB, but the Company and certain overseas subsidiaries' functional currency is still USD. More than 90% of our operating activities are conducted in the Chinese mainland. Our Chinese mainland subsidiaries' functional currency is RMB. The Group's foreign exchange risks arise mainly from procurement of raw materials and equipment from overseas, overseas dividend payments, and certain recognized assets and liabilities.

As procurement of raw materials and equipment from overseas and USD denominated borrowings of the Group are mainly recognized in the financial statements of the subsidiaries of the Group whose functional currency is USD, the assets and liabilities subject to foreign exchange risks are minimal and the relevant risk exposure after offsetting is not significant. As such, RMB does not have a significant impact on foreign exchange gains and losses presented under the "Other gains/(losses) – net" section of the consolidated income statement. During the first half of 2021FY, the Group did not hedge against its foreign exchange risks.

DIVIDENDS

The Board recommended the payment of an interim dividend of US0.83 cent per share for the first half of 2021FY, amounting to approximately US\$99 million (equivalent to approximately RMB637 million). Together with an amount of approximately US\$107 million (equivalent to RMB692 million) for share repurchases in the first half of 2021FY, the Group would have returned a total of approximately US\$206 million (equivalent to approximately RMB1,329 million) to its shareholders, representing an increase of 16.4% as compared with the total amount of approximately US\$177 million (equivalent to approximately RMB1,225 million) for the interim dividend and share repurchases in the first half of 2020FY.

外匯風險

本集團呈列貨幣為人民幣,但本公司及其一些境外附屬公司的功能貨幣仍為美元,而本集團90%以上經營活動在中國大陸地區,中國境內附屬公司的功能貨幣為人民幣。本集團的外匯風險主要源自境外的原物料採購、設備採購和海外股利支付,及若干已確認資產或負債。

由於本集團的境外原物料、設備採購及美元借款主要是由本集團以美元作為其功能貨幣的附屬公司之財務報表確認,因此涉及外匯風險的資產與負債皆很小,且抵銷後之風險承擔度亦不重大,故此,人民幣並沒有對綜合收益表的「其他收益/(虧損)-淨額」中列報的匯兑收益和虧損一項造成重大的影響。2021財年上半年內,本集團並無對沖其外幣匯率風險。

股息

董事會建議擬派2021財年上半年中期股息每股0.83美仙,約為0.99億美元(折合約6.37億人民幣)。加之集團2021財年上半年回購股份金額約1.07億美元(折合6.92億人民幣),總計歸還股東約2.06億美元(折合約13.29億人民幣)。較2020財年上半年股息及股份回購金額合共約為1.77億美元(折合約12.25億人民幣)上升16.4%。

獨立審閱報告

Independent Review Report

TO THE BOARD OF DIRECTORS OF WANT WANT CHINA **HOLDINGS LIMITED**

(Incorporated in the Cayman Islands with limited liability)

INTRODUCTION

We have reviewed the interim financial information set out on pages 27 to 60, which comprises the condensed consolidated balance sheet of Want Want China Holdings Limited (the "Company") and its subsidiaries (the "Group") as at 30 September 2021 and the related condensed consolidated income statement, statement of comprehensive income, changes in equity and cash flows for the sixmonth period then ended, and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard ("HKAS") 34 Interim Financial Reporting issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the HKICPA. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

Ernst & Young

Certified Public Accountants

Hong Kong

30 November 2021

致中國旺旺控股有限公司董事會

(於開曼群島註冊成立的有限公司)

引言

本核數師(以下簡稱「我們」)已審閱列載於 第27至60頁的中期財務資料,該等中期財 務資料包括中國旺旺控股有限公司(「貴公 司」)及其附屬公司(「貴集團」)於2021年9月 30日的簡明綜合資產負債表與截至該日止 六個月期間的相關簡明綜合收益表、全面 收益表、權益變動表及現金流量表和附註 解釋。香港聯合交易所有限公司證券上市 規則規定,就中期財務資料編製的報告必 須符合以上規則的有關條文以及香港會計 師公會(「香港會計師公會」)頒佈的香港會 計準則(「香港會計準則 |) 第34號「中期財務 報告」。貴公司董事須負責根據香港會計準 則第34號編製及呈列該等中期財務資料。 我們的責任是根據我們的審閲對該等中期 財務資料作出結論,並按照協定委聘條款 僅向閣下整體報告,除此之外本報告別無 其他目的。我們不會就本報告的內容向任 何其他人士負上或承擔任何責任。

審閱範圍

我們已根據香港會計師公會頒佈的香港審 閱委聘準則第2410號「由實體的獨立核數師 執行中期財務資料審閱」進行審閱。審閱中 期財務資料包括主要向負責財務和會計事 務的人員作出查詢,及應用分析性和其他 審閲程序。審閱的範圍遠較根據香港審計 準則進行審核的範圍為小,故無法令我們 保證將知悉在審核中可能被發現的所有重 大事項。因此,我們不會發表審核意見。

結論

按照我們的審閱,我們並無發現任何事 項,令我們相信中期財務資料在各重大方 面未有根據香港會計準則第34號編製。

安永會計師事務所 執業會計師

香港

2021年11月30日

Want Want China Holdings Limited 中國旺旺控股有限公司

中期簡明綜合資產負債表

Interim Condensed Consolidated Balance Sheet

30 September 2021 2021年9月30日

			(經審核)
ASSETS 資產			
Non-current assets 非流動資產			
Property, plant and equipment 物業、機器及設備	6	6,181,573	6,335,441
Investment properties 投資物業	6	36,007	36,414
Intangible assets 無形資產	6	10,219	11,169
Investments in associates 聯營公司投資	5	11,724	13,307
Deferred income tax assets		359,305	373,767
Financial assets at fair value through 按公平值透過其他全面		·	
other comprehensive income 收益記賬的金融資產		112,571	92,935
Right-of-use assets 使用權資產	7	1,077,144	1,098,451
Long-term bank deposits 長期銀行存款		3,601,000	2,850,000
Total non-current assets 總非流動資產		11,389,543	10,811,484
Current assets 流動資產			
Inventories 存貨	8	2,787,516	2,528,819
Trade receivables 貿易應收款	9	987,812	920,032
Prepayments, deposits and other 預付款項、按金及		·	
receivables 其他應收款		891,890	901,613
Cash and bank balances 現金及銀行存款		13,795,216	16,081,070
Total current assets 總流動資產		18,462,434	20,431,534
Total assets 總資產		29,851,977	31,243,018
EQUITY			
Equity attributable to equity 本公司權益持有人			
holders of the Company 應佔權益			
Share capital 股本	10	1,801,626	1,821,152
Reserves 儲備	11	13,497,114	13,077,825
Subtotal 小計		15,298,740	14,898,977
Non-controlling interests 非控制性權益		82,455	72,663
Total equity 總權益		15,381,195	14,971,640

中期簡明綜合資產負債表

Interim Condensed Consolidated Balance Sheet

30 September 2021 2021年9月30日

		Notes 附註	30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
LIABILITIES	負債			
Non-current liabilities	非流動負債			
Borrowings	借款	13	4,819,566	6,493,151
Lease liabilities	租賃負債	7	98,712	124,475
Deferred income tax liabilities	遞延所得税負債		268,607	348,267
Other non-current liabilities	其他非流動負債		140,779	139,627
Total non-current liabilities	總非流動負債		5,327,664	7,105,520
Current liabilities	流動負債			
Trade payables	貿易應付款	12	1,276,586	943,281
Accruals and other payables	應計費用及其他應付款	12	2,800,102	2,931,890
Contract liabilities	合約負債		1,163,898	1,556,783
Current income tax liabilities	當期所得税負債		373,098	287,793
Borrowings	借款	13	3,415,751	3,339,961
Lease liabilities	租賃負債	7	113,683	106,150
Total current liabilities	總流動負債		9,143,118	9,165,858
Total liabilities	總負債		14,470,782	16,271,378
Total equity and liabilities	總權益及負債		29,851,977	31,243,018

Tsai Wang-Chia 蔡旺家 *Director* 董事 Chu Chi-Wen 朱紀文 *Director* 董事

中期簡明綜合收益表

Interim Condensed Consolidated Income Statement

For the six months ended 30 September 2021 截至2021年9月30日止六個月

		Notes 附註	2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
Revenue Cost of sales	收益 銷貨成本	4 15	11,382,567 (6,059,151)	10,299,247 (5,335,595)
Cost of sales		13	(6,039,131)	(3,333,393)
Gross profit	毛利		5,323,416	4,963,652
Other gains/(losses) – net	其他收益/(虧損)-淨額	14	39,011	(36,094)
Other income	其他收入		205,313	161,268
Distribution costs	分銷成本	15	(1,426,776)	(1,249,863)
Administrative expenses	行政費用	15	(1,360,327)	(1,304,081)
Operating profit	營運利潤		2,780,637	2,534,882
Finance income	融資收入		188,259	270,119
Finance costs	融資成本		(85,005)	(100,134)
Finance income – net	融資收入-淨額		103,254	169,985
Share of losses of associates	應佔聯營公司虧損		(1,583)	(1,049)
Profit before income tax	除所得税前利潤		2,882,308	2,703,818
Income tax expense	所得税費用	16	(798,520)	(757,127)
		70	, , ,	
Profit for the period	期間利潤		2,083,788	1,946,691
Profit attributable to	應佔利潤			
Equity holders of the Company	本公司權益持有人		2,090,045	1,952,396
Non-controlling interests	非控制性權益		(6,257)	(5,705)
			()	(, , ,
Total	總計		2,083,788	1,946,691
Earnings per share for profit attributable to equity holders of the Company	本公司權益持有人 應佔利潤的 每股盈利		RMB Cents 人民幣分	RMB Cents 人民幣分
Basic earnings per share	每股基本盈利	17	17.32	15.75
Diluted earnings per share	每股攤薄盈利	17	17.32	15.75

中期簡明綜合全面收益表

Interim Condensed Consolidated Statement of Comprehensive Income

For the six months ended 30 September 2021 截至2021年9月30日止六個月

		2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
Profit for the period	期間利潤	2,083,788	1,946,691
Other comprehensive income Items that may be reclassified subsequently to profit or loss Currency translation differences Items that will not be reclassified subsequently to profit or loss	其他全面收益 其後可能會重新分類 至損益之項目 貨幣匯兑差額 其後將不會重新分類 至損益之項目	114,126	283,868
Change in value of financial assets at fair value through other comprehensive income	按公平值透過其他 全面收益記賬的 金融資產價值變動	22,204	6,699
Other comprehensive income for the period	期間其他全面 收益	136,330	290,567
Total comprehensive income for the period	期間全面收益總額	2,220,118	2,237,258
Total comprehensive income for the period attributable to	應佔期間全面收益總額		
Equity holders of the Company Non-controlling interests	本公司權益持有人 非控制性權益	2,222,906 (2,788)	2,242,140 (4,882)
Total	總計	2,220,118	2,237,258

Want Want China Holdings Limited 中國旺旺控股有限公司

中期簡明綜合權益變動表

Interim Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 September 2021 截至2021年9月30日止六個月

Attributable to equity holders of the Company 本公司繼达共有人確任

			本公司權益持有人應佔				_		
		Notes 附註	Share capital 股本 RMB'000 人民幣千元 (Unaudited) (未經審核)	Share premium 股份溢價 RMB'000 人民幣千元 (Unaudited) (未經審核)	Other reserves 其他儲備 RMB'000 人民幣千元 (Unaudited) (未經審核) (Note 11) (附註11)	Retained earnings 保留盈利 RMB'000 人民幣千元 (Unaudited) (未經審核)	Total 總計 RMB'000 人民幣千元 (Unaudited) (未經審核)	Non- controlling interests 非控制性權益 RMB'000 人民幣千元 (Unaudited) (未經審核)	Total equity 總權益 RMB'000 人民幣千元 (Unaudited) (未經審核)
Balance at 1 April 2021	於 2021 年 4 月 1 日之結餘		1,821,152	462,130	(3,793,156)	16,408,851	14,898,977	72,663	14,971,640
Total comprehensive income for the period ended 30 September 2021	截至 2021年9月30 日止 期間之全面收益總額		-	_	132,861	2,090,045	2,222,906	(2,788)	2,220,118
Transactions with owners, recognized directly in equity	與擁有人之交易, 直接於權益內確認								
Dividends paid	支付的股息	18	-	-	-	(1,131,125)	(1,131,125)	-	(1,131,125)
Shares buy-back	股份購回	10	(19,526)	-	-	(672,492)	(692,018)	-	(692,018)
Capital contribution by non-controlling interests	非控制性權益注資		-	_	_	_		12,580	12,580
Total transactions with owners, recognized directly in equity	與擁有人之交易總額, 直接於權益內確認		(19,526)	-	_	(1,803,617)	(1,823,143)	12,580	(1,810,563)
Balance at 30 September 2021	於2021年9月30日之結餘		1,801,626	462,130	(3,660,295)	16,695,279	15,298,740	82,455	15,381,195

中期簡明綜合權益變動表

Interim Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 September 2020 截至2020年9月30日止六個月

Attributable to equity holders of the Company 木公司權益共有人確任

			本公司權益持有人應佔						
			Share capital 股本 RMB'000	Share premium 股份溢價 RMB'000	Other reserves 其他儲備 RMB'000	Retained earnings 保留盈利 RMB'000	Total 總計 RMB'000	Non- controlling interests 非控制性權益 RMB'000	Total equity 總權益 RMB'000
		Notes 附註	人民幣千元 (Unaudited) (未經審核)	人民幣千元 (Unaudited) (未經審核)	人民幣千元 (Unaudited) (未經審核) (Note 11) (附註11)	人民幣千元 (Unaudited) (未經審核)	人民幣千元 (Unaudited) (未經審核)	人民幣千元 (Unaudited) (未經審核)	人民幣千元 (Unaudited) (未經審核)
Balance at 1 April 2020	於2020年4月1日之結餘		1,866,355	462,130	(4,604,604)	17,548,801	15,272,682	81,532	15,354,214
Total comprehensive income for the period ended 30 September 2020	截至 2020 年 9 月 30 日止 期間之全面收益總額	,	-	_	289,744	1,952,396	2,242,140	(4,882)	2,237,258
Transactions with owners, recognized directly in equity	與擁有人之交易, 直接於權益內確認								
Dividends paid Shares buy-back	支付的股息 股份購回	18 10	– (19,266)	-	-	(2,990,184) (650,244)	(2,990,184) (669,510)	(99) -	(2,990,283) (669,510)
Total transactions with owners, recognized directly in equity	與擁有人之交易總額, 直接於權益內確認		(19,266)	-	_	(3,640,428)	(3,659,694)	(99)	(3,659,793)
Balance at 30 September 2020	於2020年9月30日之結餘		1,847,089	462,130	(4,314,860)	15,860,769	13,855,128	76,551	13,931,679

中期簡明綜合現金流量表

Interim Condensed Consolidated Statement of Cash Flows

For the six months ended 30 September 2021 截至2021年9月30日止六個月

		Notes 附註	2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
Cash flows from operating activities Cash generated from operations Income tax paid Interest paid Interest received	營運活動的現金流量 營運產生的現金 已付所得税 已付利息 已收利息		2,674,962 (785,891) (75,365) 157,369	2,857,486 (608,495) (91,338) 206,468
Cash flows generated from operating activities – net	營運活動產生的 現金流量-淨額		1,971,075	2,364,121
Cash flows from investing activities Purchases of property, plant and equipment Purchases of intangible assets Proceeds from disposal of property,	投資活動的現金流量 購入物業、機器 及設備 購入無形資產 出售物業、機器及設備、 使用權資產一土地使用權		(212,726) (354)	(159,708) (383)
plant and equipment, right-of-use assets - land use rights Interest received from long-term bank deposits with original maturity of more than three months when acquired	使用權員產一工地使用權 所得款項 已收於收購時原到期日超過 三個月的長期銀行存款的 利息 於收購時原到期日超過		2,369 76,612	6,288
Increase in bank deposits with original maturity of more than three months when acquired Purchases of financial assets at fair value through other comprehensive income	三個月的銀行存款增加 購入按公平值透過其他全面 收益記賬的金融資產		(869,050) –	– (53,589)
Cash flows used in investing activities – net	投資活動所用的 現金流量-淨額		(1,003,149)	(207,392)
Cash flows from financing activities Dividends paid to equity holders Shares buy-back Capital contribution by non-controlling	融資活動的現金流量 支付予權益持有人之股息 股份購回 非控制性權益	11, 18 10	(1,131,125) (692,018)	(2,990,184) (669,510)
interests Proceeds from borrowings Repayments of borrowings Lease payments	注資 借款所得款項 償還借款 租賃付款	13	12,580 50,000 (1,530,675) (75,737)	3,931,679 (2,269,488) (34,073)
Cash flows used in financing activities – net	融資活動所用的 現金流量-淨額		(3,366,975)	(2,031,576)
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning	現金及現金等價物 (減少)/增加淨額 期初現金及 現金等價物		(2,399,049)	125,153
of the period Exchange losses	現金等價物 匯兑虧損 		16,081,070 (4,855)	17,256,927 (42,917)
Cash and cash equivalents at end of the period	期末現金及 現金等價物		13,677,166	17,339,163

中期簡明綜合現金流量表

Interim Condensed Consolidated Statement of Cash Flows

For the six months ended 30 September 2021 截至2021年9月30日止六個月

		2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS	現金及現金等價物結餘分析		
Cash and bank balances Long-term bank deposits	現金及銀行存款 長期銀行存款	13,795,216 3,601,000	17,339,163 -
Cash and cash equivalents as stated in the statement of financial position Less: Bank deposits with original maturity of more than three months	財務狀況表所列現金 及現金等價物 減:原到期日超過 三個月的銀行存款	17,396,216 (3,719,050)	17,339,163
Cash and cash equivalents as stated in the statement of cash flows	現金流量表所列現金 及現金等價物	13,677,166	17,339,163

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

GENERAL INFORMATION

Want Want China Holdings Limited (the "Company") and its subsidiaries (together the "Group") are principally engaged in the manufacturing and distribution of food and beverages. The Group's activities are primarily conducted in the People's Republic of China ("the PRC"), and its products are also sold to the North America, East Asia, Southeast Asia and Europe.

The Company was incorporated in the Cayman Islands on 3 October 2007 as an exempted company with limited liability under the Companies Law of the Cayman Islands. The address of its registered office is Maples Corporate Services Limited, P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

The Company has had its primary listing on the Main Board of The Stock Exchange of Hong Kong Limited since 26 March 2008.

This interim condensed consolidated financial information is presented in Renminbi ("RMB"), unless otherwise stated.

This interim condensed consolidated financial information was approved by the Board of Directors for issue on 30 November 2021.

This interim condensed consolidated financial information has been reviewed, not audited.

1 BASIS OF PREPARATION

This interim condensed consolidated financial information for the six months ended 30 September 2021 has been prepared in accordance with HKAS 34 *Interim Financial Reporting*. The interim condensed consolidated financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 March 2021.

一般資料

中國旺旺控股有限公司(「本公司」)及其附屬公司(統稱「本集團」)主要從事製造及分銷食品和飲料。本集團的活動主要在中華人民共和國(「中國」)進行,其產品亦銷往北美、東亞、東南亞及歐洲。

本公司於2007年10月3日根據開曼群島公司法在開曼群島註冊成立為獲豁免有限公司。本公司的註冊辦事處地址為Maples Corporate Services Limited, P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands。

本公司股份自2008年3月26日起首次在香港聯合交易所有限公司主板上市。

除另有註明外,本中期簡明綜合財務資料 均以人民幣(「人民幣」)呈列。

本中期簡明綜合財務資料已於2021年11月 30日獲董事會批准刊發。

本中期簡明綜合財務資料已獲審閱但未經 審核。

1 編製基準

本截至2021年9月30日止六個月之中期簡明綜合財務資料已按照香港會計準則第34號「中期財務報告」編製。中期簡明綜合財務資料不包括年度財務報表所要求的所有資料及披露,並應與本集團截至2021年3月31日止年度之年度綜合財務報表一併閱讀。

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

2 CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended 31 March 2021, except for the adoption of the following revised Hong Kong Financial Reporting Standards ("HKFRSs") for the first time for the current period's financial information.

Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 Interest Rate Benchmark Reform
– Phase 2

The revised standards have had no significant financial effect on the interim condensed consolidated financial information.

3 FINANCIAL RISK MANAGEMENT

a) Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The interim condensed consolidated financial information does not include all financial risk management information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual consolidated financial statements as at 31 March 2021.

There have been no changes in the risk management department or in any risk management policies since last year end.

2 會計政策變更

編製中期簡明綜合財務資料所採用的會計政策與編製本集團截至2021年3月31日止年度的年度綜合財務報表所應用者貫徹一致,惟就本期財務資料首次採用以下經修訂香港財務報告準則(「香港財務報告準則()除外。

經修訂準則對中期簡明綜合財務資料 並無任何重大財務影響。

3 財務風險管理

a) 財務風險因素

本集團的活動承受着多種財務風險: 市場風險(包括貨幣風險、公平值利 率風險、現金流量利率風險及價格風 險)、信貸風險及流動性風險。

中期簡明綜合財務資料並不包括年度 財務報表規定之所有財務風險管理信 息和披露,且須與本集團於2021年 3月31日的年度綜合財務報表一併閱 讀。

自上年末以來風險管理部門或任何風 險管理政策概無變動。

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

3 FINANCIAL RISK MANAGEMENT (continued)

Liquidity risk

b)

Compared to last year end, there was no material change in the contractual undiscounted cash outflows for financial liabilities.

As at 30 September 2021, the undiscounted contractual maturities of financial liabilities were as follows:

3 財務風險管理(續)

b) 流動性風險

與上年末相比,金融負債的合約未貼 現現金流出並無重大變動。

於2021年9月30日,未貼現的金融負債的合約到期情況如下:

		Less than 1 year 少於1年 RMB'000 人民幣千元	Between 1 and 2 years 1年至2年 RMB'000 人民幣千元	Between 2 and 5 years 2年至5年 RMB'000 人民幣千元	Over 5 years 5年以上 RMB'000 人民幣千元	Total contractual cash flows 合約現金 流量總額 RMB'000 人民幣千元
At 30 September 2021	於2021年9月30日					
(unaudited) Trade payables (Note 12)	(未經審核) 貿易應付款(附註12)	1,276,586				4 276 E96
Borrowings	更勿應的私(門缸12) 借款	3,422,410	1,848,339	2,983,284	_	1,276,586 8,254,033
Interest payables related	借款相關應付利息	0,422,410	1,040,000	2,000,204		0,204,000
to borrowings		94,367	34,136	11,778	-	140,281
Lease liabilities	租賃負債	120,201	66,263	25,829	15,537	227,830
Accruals and other payables	應計費用及其他					
and other non-current	應付款以及其他	4 000 040	E 007	47.000	20.050	4.050.557
liabilities	非流動負債	1,896,916	5,897	17,692	39,052	1,959,557
Total	總計	6,810,480	1,954,635	3,038,583	54,589	11,858,287
At 31 March 2021 (audited)	於 2021 年3月31日 (經審核)					
Trade payables (Note 12)	貿易應付款(附註12)	943,281	_	_	_	943,281
Borrowings	借款	3,339,961	3,285,650	3,219,937	_	9,845,548
Interest payables related	借款相關應付利息					
to borrowings	10.任.4.1=	126,682	33,729	10,036	-	170,447
Lease liabilities	租賃負債	113,450	91,568	27,546	14,420	246,984
Accruals and other payables and other non-current	應計費用及其他 應付款以及其他					
liabilities	非流動負債	2,005,293	5,897	17,692	46,350	2,075,232
Total	總計	6,528,667	3,416,844	3,275,211	60,770	13,281,492

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

3 FINANCIAL RISK MANAGEMENT (continued)

c) Fair value estimation

The table below analyzes financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's financial assets that are measured at fair value at 30 September 2021.

3 財務風險管理(續)

c) 公平值估計

下表利用估值方法分析按公平值列賬 的金融工具。不同層級定義如下:

- 相同資產或負債在活躍市場的報價(未經調整)(第1層)。
- 除了第1層所包括的報價外,該 資產或負債的可觀察的其他輸 入可為直接(即例如價格)或間 接(即源自價格)(第2層)。
- 資產或負債並非依據可觀察市場數據的輸入(即不可觀察輸入)(第3層)。

下表呈列本集團於2021年9月30日按 公平值計量之金融資產。

1 ---- 1 0

		Level 1 第一層 RMB'000 人民幣千元	Level 2 第二層 RMB'000 人民幣千元	Level 3 第三層 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Assets (unaudited) Financial assets at fair value through other comprehensive income ("FVOCI")	資產(未經審核) 按公平值透過其他全面 收益記賬的金融資產	112,571	_	_	112,571
The following table presents the measured at fair value at 31 Mar	•	that are		列本集團於202 十量之金融資產	1年3月31日按 。
		Level 1 第一層 RMB'000	Level 2 第二層 RMB'000	Level 3 第三層 RMB'000	Total 總計 RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元

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1 ---- 1 0

For the six months ended 30 September 2021, there were no significant changes in the business or economic circumstances that affect the fair value of the Group's financial assets.

截至2021年9月30日止六個月,業務 或經濟環境並無任何重大變動以致影 響本集團金融資產的公平值。

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

3 FINANCIAL RISK MANAGEMENT (continued)

d) Fair value of financial assets and liabilities measured at amortized cost

The fair value of the following financial assets and liabilities approximate their carrying amount as at the balance sheet date:

- Trade receivables
- Deposits and other receivables
- Cash and bank balances
- Long-term bank deposits
- Trade payables
- Accruals and other payables
- Borrowings

3 財務風險管理(續)

d) 按攤銷成本計量的金融資產及 負債的公平值

於結算日,下列金融資產及負債的公 平值與其賬面值相若:

- 貿易應收款
- 按金及其他應收款
- 現金及銀行存款
- 長期銀行存款
- 貿易應付款
- 應計費用及其他應付款
- 借款

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

4 SEGMENT INFORMATION

The chief operating decision maker has been identified as the executive Directors. The executive Directors review the Group's internal reports in order to assess performance and allocate resources. Management has determined the operating segments based on their reports.

The executive Directors consider the business from a product perspective and assess the performance of the operating segments based on a measure of segment profit or loss, which is based on profit before income tax without allocation of unallocated costs, finance income – net and share of losses of associates. Management assesses the performance of rice crackers, dairy products and beverages, snack foods and other products.

The Group's operations are mainly organized under four business segments, including manufacturing and sale of:

- Rice crackers, including sugar coated crackers, savoury crackers and fried crackers, gift packs;
- Dairy products and beverages, including flavoured milk, room-temperature yogurt, yogurt drinks, ready-to-drink coffee, juice drinks, sports drinks, herbal tea and milk powder;
- Snack foods, including candies, popsicles, ball cakes and jellies, beans, nuts and others; and
- Other products, including mainly wine and other food products.

Over 90% of the Group's revenue and business activities are conducted in the PRC.

4 分部資料

執行董事為主要營運決策者。執行董事負責審閱本集團之內部報告,以評估表現和分配資源。管理層乃根據該等報告釐定營運分部。

執行董事從產品的角度考慮業務及根據除所得稅前利潤(不計對未分配成本、融資收入一淨額及應佔聯營公司虧損的分配)為基準計量的分部損益評估營運分部之表現。管理層評估米果、乳品及飲料、休閒食品和其他產品之表現。

本集團的營運主要以下列四個業務分 部統籌,包括生產及銷售:

- 米果產品,包括糖衣燒米餅、鹹酥米餅及油炸小食、大禮包;
- 乳品及飲料,包括風味牛奶、 常溫酸奶、乳酸飲料、即飲咖啡、果汁飲料、運動飲料、涼 茶及奶粉;
- 休閒食品,包括糖果、冰品、 小饅頭和果凍、豆類、果仁和 其他;及
- 其他產品,主要為酒類及其他 食品。

本集團超過90%的收益及業務活動都 是在中國進行。

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

4 SEGMENT INFORMATION (continued)

4 分部資料(續)

The segment information for the six months ended 30 September 2021 is as follows:

截至2021年9月30日止六個月分部資料如下:

Six months ended 30 September 2021 (unaudited) 截至2021年9月30日止六個月(未經審核)

		截至2021年9月30日止六個月(未經番核)				
		Rice crackers 米果 RMB'000 人民幣千元	Dairy products and beverages 乳品及飲料 RMB'000 人民幣千元	Snack foods 休閒食品 RMB'000 人民幣千元	Other products 其他產品 RMB'000 人民幣千元	Group 集團 RMB'000 人民幣千元
Segment results Revenue	分部業績 收益	1,876,241	6,561,800	2,873,903	70,623	11,382,567
Timing of revenue recognition At a point in time	收益確認時間 於某一個時間點	1,876,241	6,561,800	2,873,903	70,623	11,382,567
Segment profit Unallocated costs Finance income – net Share of losses of associates Profit before income tax Income tax expense	分部利潤 未分配成本 融資收入一淨額 應佔聯營公司虧損 除所得税前利潤 所得税費用	254,820	2,282,352	578,586	13,965	3,129,723 (349,086) 103,254 (1,583) 2,882,308 (798,520)
Other segment items included in the income statement	期間利潤 計入收益表之其他 分部項目 物業、機器及					2,083,788
Depreciation of property, plant and equipment Depreciation of right-of-use assets Depreciation of investment properties Unallocated depreciation and amortization of property, plant and equipment, right-of-use assets and	設備折舊 使用權資產折舊 投資物業折舊 物業、機器及設備、 使用權資產以及 無形資產未分配	113,624 14,118 -	171,990 38,419 -	113,257 18,449 —	304 4,115 586	399,175 75,101 586
intangible assets Capital expenditure Capital expenditure by segments Unallocated capital expenditure Total capital expenditure	折舊及攤銷 資本開支 按分部劃分之資本開支 未分配資本開支 資本開支總額	51,363	83,083	34,842	7,004	7,655 176,292 36,788 213,080

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

4 SEGMENT INFORMATION (continued)

The segment assets and liabilities as at 30 September 2021 are as follows:

4 分部資料(續)

於2021年9月30日的分部資產及負債如下:

30 September 2021 (unaudited) 2021年9月30日(未經察核)

		2021年9月30日(木經番核)				
		Rice crackers 米果 RMB'000 人民幣千元	Dairy products and beverages 乳品及飲料 RMB'000 人民幣千元	Snack foods 休閒食品 RMB'000 人民幣千元	Other products 其他產品 RMB'000 人民幣千元	Group 集團 RMB'000 人民幣千元
Segment assets and liabilities Segment assets Unallocated assets Cash and bank balances Long-term bank deposits Investments in associates	分部資產及負債 分部資產 未分配資產 現金及銀行存款 長期銀行存款 聯營公司投資	2,054,827	6,956,119	3,190,432	128,578	12,329,956 114,081 13,795,216 3,601,000 11,724
Total assets	總資產					29,851,977
Segment liabilities Unallocated liabilities Borrowings	分部負債 未分配負債 借款	1,008,491	3,515,227	1,548,929	39,521	6,112,168 123,297 8,235,317
Total liabilities	總負債					14,470,782

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

4 **SEGMENT INFORMATION** (continued)

4 分部資料(續)

The segment information for the six months ended 30 September 2020 is as follows:

截至2020年9月30日止六個月分部資料如下:

Six months ended 30 September 2020 (unaudited) 截至2020年9月30日止六個月 (未經審核)

		截至2020年3月30日正八個月(小莊田代)				
		Rice crackers 米果 RMB'000 人民幣千元	Dairy products and beverages 乳品及飲料 RMB'000 人民幣千元	Snack foods 休閒食品 RMB'000 人民幣千元	Other products 其他產品 RMB'000 人民幣千元	Group 集團 RMB'000 人民幣千元
Segment results	分部業績	4 000 000	5 245 202	0.054.074	40,000	40 000 047
Revenue	收益	1,992,268	5,315,003	2,951,974	40,002	10,299,247
Timing of revenue recognition At a point in time	收益確認時間 於某一個時間點	1,992,268	5,315,003	2,951,974	40,002	10,299,247
Segment profit Unallocated costs Finance income – net Share of losses of associates	分部利潤 未分配成本 融資收入一淨額 應佔聯營公司虧損	395,991	1,690,620	695,317	24,873	2,806,801 (271,919) 169,985 (1,049)
Profit before income tax Income tax expense	除所得税前利潤 所得税費用					2,703,818 (757,127)
Profit for the period	期間利潤					1,946,691
Other segment items included in the income statement Depreciation of property, plant and equipment Depreciation of right-of-use assets Depreciation of investment properties Unallocated depreciation and amortization of property, plant and equipment, right-of-use assets and	計入收益表之其他 分常、機器及 設備指資產折舊 使用權資產折舊 投資業、機器產分 使用權資產人 使用權資產人 使用權資產人分配	115,160 9,838 –	173,750 21,877 –	114,568 10,464 -	509 2,340 615	403,987 44,519 615
intangible assets	折舊及攤銷					7,154
Capital expenditure Capital expenditure by segments Unallocated capital expenditure	資本開支 按分部劃分之資本開支 未分配資本開支	36,018	65,817	26,188	11,364	139,387 20,704
Total capital expenditure	資本開支總額					160,091

中期簡明綜合財務資料附註

follows:

Notes to the Interim Condensed Consolidated Financial Information

SEGMENT INFORMATION (continued)

The segment assets and liabilities as at 31 March 2021 are as

於2021年3月31日的分部資產及負債 如下:

31 March 2021 (audited) 2021年3日31日(經塞核)

分部資料(續)

		Rice crackers 米果 RMB'000 人民幣千元	Dairy products and beverages 乳品及飲料 RMB'000 人民幣千元	Snack foods 休閒食品 RMB'000 人民幣千元	Other products 其他產品 RMB'000 人民幣千元	Group 集團 RMB'000 人民幣千元
Segment assets and liabilities Segment assets Unallocated assets Cash and bank balances Long-term bank deposits Investments in associates	分部資產及負債 分部資產 未分配資產 現金及銀行存款 長期銀行存款 聯營公司投資	2,436,583	6,546,993	3,087,476	119,104	12,190,156 108,485 16,081,070 2,850,000 13,307
Total assets	總資產					31,243,018
Segment liabilities Unallocated liabilities Borrowings	分部負債 未分配負債 借款	1,581,804	3,169,901	1,529,104	28,480	6,309,289 128,977 9,833,112
Total liabilities	總負債					16,271,378

期末結餘

5 **INVESTMENT IN ASSOCIATES**

Opening balance

Closing balance

Share of losses of associates

聯營公司投資

	Six months ended 30 September 2021 截至2021年9月30日 止六個月 RMB'000 人民幣千元 (Unaudited) (未經審核)
期初結餘 應佔聯營公司虧損	13,307 (1,583)
期末结餘	11.724

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

6 PROPERTY, PLANT AND EQUIPMENT, INVESTMENT PROPERTIES AND INTANGIBLE ASSETS

6 物業、機器及設備,投資物業以及 無形資產

		Property, plant and equipment 物業、機器及設備 RMB'000 人民幣千元 (Unaudited) (未經審核)	Investment properties 投資物業 RMB'000 人民幣千元 (Unaudited) (未經審核)	Intangible assets 無形資產 RMB'000 人民幣千元 (Unaudited) (未經審核)
Six months ended 30 September 2021 Opening net book amount	截至2021年9月30日 止六個月 於2021年4月1日			
as at 1 April 2021	期初賬面淨值	6,335,441	36,414	11,169
Additions	增添	258,412	´ -	354
Disposals	處置	(8,526)	-	-
Depreciation and amortization	折舊及攤銷	(404,811)	(586)	(1,349)
Exchange differences	匯兑差額	1,057	179	45
Closing net book amount	於2021年9月30日			
as at 30 September 2021	期末賬面淨值	6,181,573	36,007	10,219
Six months ended	截至2020年9月30日			
30 September 2020	止六個月			
Opening net book amount	於2020年4月1日			
as at 1 April 2020	期初賬面淨值	6,770,980	37,944	13,027
Additions	增添	204,306	_	383
Disposals	處置	(12,088)	_	_
Depreciation and amortization	折舊及攤銷	(409,272)	(615)	(1,457)
Exchange differences	匯兑差額	(569)	22	5
Closing net book amount as at	於2020年9月30日			
30 September 2020	期末賬面淨值	6,553,357	37,351	11,958

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

7 LEASES 7 租賃	7
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		30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
Right-of-use assets Leasehold land and land use rights Buildings and warehouses Equipment and others	使用權資產 租賃土地及土地使用權 樓宇及倉庫 設備及其他	865,796 208,851 2,497	877,365 218,421 2,665
Total	總計	1,077,144	1,098,451
Non-current lease liabilities Current lease liabilities	非流動租賃負債 流動租賃負債	98,712 113,683	124,475 106,150
Total lease liabilities	租賃負債總額	212,395	230,625
		Six month 30 Septe 截至9月30日 2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	ember
Depreciation of right-of-use assets Leasehold land and land use rights Buildings and warehouses Equipment and others	使用權資產折舊 租賃土地及土地使用權 樓宇及倉庫 設備及其他	11,177 63,924 670	11,703 32,586 642
Total	總計	75,771	44,931

The total cash payment for leases during the period was RMB107,673,000 (six months ended 30 September 2020: RMB99,091,000).

期內,租賃現金付款總額為人民幣 107,673,000元(截至2020年9月30日 止六個月:人民幣99,091,000元)。

65,018

31,936

administrative expenses)

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

8	INVENTORIES		8 7	字貨	
				30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
	Raw materials and packaging materials Work in progress Finished goods Goods in transit	原材料及 包裝物料 在製品 製成品 運送中貨物		1,658,088 282,111 764,678 82,639	1,443,040 210,882 728,882 146,015
	Total	總計		2,787,516	2,528,819
9	TRADE RECEIVABLES	(9 1	貿易應收款	
				30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
	Trade receivables from third parties	貿易應收款 應收第三方		1,033,649	966,438
	from related parties (Note 19(b))	應收關聯方(附註19(b))		20,103	15,689
	from related parties (Note 19(b)) Subtotal	態收關聯万(附註19(b)) 小計		1,053,752	982,127

貿易應收款-淨額

Most of the Group's sales are on cash-on-delivery basis whereas those made through modern distribution channels are normally on credit terms ranging from 60 to 90 days (year ended 31 March 2021: 60 to 90 days).

Trade receivables, net

本集團大部分銷售以款到發貨的方式 進行,透過現代分銷渠道的信貸客 戶一般獲授予60至90天(截至2021年 3月31日止年度:60至90天)的信貸 期。

920,032

987,812

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

9 TRADE RECEIVABLES (continued)

As at 30 September 2021 and 31 March 2021, the ageing analysis of trade receivables based on invoice date is as follows:

9 貿易應收款(續)

於2021年9月30日及2021年3月31日,貿易應收款根據發票日期的賬齡分析如下:

		30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
Within 60 days 61-90 days 91-180 days 181-365 days Over 365 days	60天內 61至90天 91至180天 181至365天 365天以上	743,459 120,050 120,790 53,947 15,506	386,828 316,862 202,668 30,926 44,843
Total	總計	1,053,752	982,127

10 SHARE CAPITAL

The movements in issued share capital of the Company during the six months ended 30 September 2021 were as follows:

10 股本

本公司於截至2021年9月30日止六個 月之已發行股本變動如下:

		Number of shares 股數	Registered capital 註冊資本 USD'000 千美元 (Unaudited) (未經審核)
Authorized	法定		
Shares of US\$0.02 each	每股面值0.02美元之股份		
As at 1 April 2021 till	於2021年4月1日至		
30 September 2021	2021年9月30日	30,000,000,000	600,000

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

10 SHARE CAPITAL (continued)

10 股本(續)

Number	Share
of shares	capital
股數	股本
	RMB'000
	人民幣千元
	(Unaudited)
	(未經審核)

Issued and fully paid	已發行及繳足		
Shares of US\$0.02 each	每股面值0.02美元之股份		
As at 1 April 2021	於2021年4月1日	12,076,924,135	1,821,152
Shares buy-back	股份購回	(150,759,000)	(19,526)
As at 30 September 2021	於2021年9月30日	11,926,165,135	1,801,626
As at 1 April 2020	於2020年4月1日	12,415,184,135	1,866,355
Shares buy-back	股份購回	(140,872,000)	(19,266)
As at 30 September 2020	於2020年9月30日	12,274,312,135	1,847,089

The Company acquired 150,759,000 of its own shares during the six months ended 30 September 2021 (six months ended 30 September 2020: 140,872,000 shares) through purchases on The Stock Exchange of Hong Kong Limited from April to September 2021, and these shares were cancelled thereafter.

The total amount paid to acquire the above shares during the six months ended 30 September 2021 was RMB692,018,000 (six months ended 30 September 2020: RMB669,510,000) and was deducted from share capital of RMB19,526,000 and retained earnings of RMB672,492,000 respectively (six months ended 30 September 2020: RMB19,266,000 and RMB650,244,000 respectively).

本公司透過於2021年4月至9月在香港聯合交易所有限公司購買股份的方式於截至2021年9月30日止六個月收購其本身股份150,759,000股(截至2020年9月30日止六個月:140,872,000股),而該等股份已於其後註銷。

於截至2021年9月30日止六個月收購上述股份所支付之總額為人民幣692,018,000元(截至2020年9月30日止六個月:人民幣669,510,000元),並分別於股本及保留盈利中扣除人民幣19,526,000元及人民幣672,492,000元(截至2020年9月30日止六個月:分別為人民幣19,266,000元及人民幣650,244,000元)。

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

11 RESERVES 11 儲備

						Other reserve 其他儲備	es		_	
			Share premium	Capital reserves	FVOCI reserves 按公平值 透過其他	Currency realignment reserves	Statutory reserves	Subtotal	Retained earnings	Total
		Notes 附註	股份溢價 RMB'000 人民幣千元 (Unaudited) (未經審核) <i>Note (a)</i> <i>附註(a)</i>	資本儲備 RMB'000 人民幣千元 (Unaudited) (未經審核) Note (b) 附註(b)	全面收益 記賬儲備 RMB'000 人民幣千元 (Unaudited) (未經審核)	貨幣調整 儲備 RMB'000 人民幣千元 (Unaudited) (未經審核)	法定儲備 RMB'000 人民幣千元 (Unaudited) (未經審核) Note (c) 附註(c)	小計 RMB'000 人民幣千元 (Unaudited) (未經審核)	保留盈利 RMB'000 人民幣千元 (Unaudited) (未經審核)	總計 RMB'000 人民幣千元 (Unaudited) (未經審核)
As at 1 April 2021 Profit for the period Other comprehensive income:	於2021年4月1日 期間利潤 其他全面收益:		462,130 -	(7,309,078)	23,044	(74,095) -	3,566,973	(3,793,156)	16,408,851 2,090,045	13,077,825 2,090,045
Fair value gains on FVOCI Currency translation differences	按公平值透過其他全面收益 記賬的公平值收益 貨幣匯兑差額			- -	22,204	- 110,657	- -	22,204 110,657	- -	22,204 110,657
Total comprehensive income for the period	期間全面 收益總額		-	-	22,204	110,657	-	132,861	2,090,045	2,222,906
Shares buy-back Dividends paid	股份購回 支付的股息	10 18	-	-	-		-	-	(672,492) (1,131,125)	(672,492) (1,131,125)
As at 30 September 2021	於 2021 年 9 月 30 日		462,130	(7,309,078)	45,248	36,562	3,566,973	(3,660,295)	16,695,279	13,497,114

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

11 RESERVES (continued)

11 儲備(續

						Other reserves 其他儲備	3			
						Currency			_	
			Share	Capital	FVOCI	realignment	Statutory		Retained	
			premium	reserves	reserves 按公平值 透過其他	reserves	reserves	Subtotal	earnings	Total
			四/0.坐海	ツナ 叶 川	全面收益	貨幣調整	42##	1.21	/n cn m fil	作り
			股份溢價	資本儲備	記賬儲備	儲備	法定儲備	小計	保留盈利	總計
			RMB'000 L P数イニ	RMB'000 L P 微イニ	RMB'000 L P数イニ	RMB'000 1 早数イニ	RMB'000 L P数イニ	RMB'000 L R数イニ	RMB'000 1 戸数イニ	RMB'000 1 戸数イニ
			人民幣千元 (Unaudited)	人民幣千元 (Unaudited)	人民幣千元 (Unaudited)	人民幣千元 (Unaudited)	人民幣千元 (Unaudited)	人民幣千元 (Unaudited)	人民幣千元 (Unaudited)	人民幣千元 (Unaudited)
			(thaudiled) (未經審核)	(A經審核)	(chaudiled) (未經審核)	(chaudiled) (未經審核)	(Madulled) (未經審核)	(thaudiled) (未經審核)	(chaudiled) (未經審核)	(A經審核)
		Notes	Note (a)	Note (b)	(小江田1火)	(小紅田/以)	Note (c)	(小紅田1次)	(小紅田(X)	(小紅笛似)
		附註	N記(a)	M註(b)			M註(c)			
As at 1 April 2020 Profit for the period Other comprehensive income:	於2020年4月1日 期間利潤 其他全面收益:		462,130 -	(7,309,212)	11,558	(643,274) -	3,336,324	(4,604,604)	17,548,801 1,952,396	13,406,327 1,952,396
Fair value gains on FVOCI	按公平值透過其他全面收益 記賬的公平值收益		-	-	6,699	-	-	6,699	-	6,699
Currency translation differences	貨幣匯兑差額		-	-	-	283,045	-	283,045	-	283,045
Total comprehensive income for the period	期間全面 收益總額		_	_	6,699	283,045	_	289,744	1,952,396	2,242,140
Tot the porter	N mush W				0,000	200,010		200,111	1,002,000	Lj. 12,110
Shares buy-back	股份購回	10	-	-	-	-	-	-	(650,244)	(650,244)
Dividends paid	支付的股息	18	_	_	-	-	-	_	(2,990,184)	(2,990,184)
As at 30 September 2020	於2020年9月30日		462,130	(7,309,212)	18,257	(360,229)	3,336,324	(4,314,860)	15,860,769	12,008,039

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Notes to the Interim Condensed Consolidated Financial Information

11 RESERVES (continued)

a) Share premium

Pursuant to the Cayman Companies Law and the Articles of Association of the Company, share premium of the Company is available for distribution to shareholders subject to a solvency test on the Company and the provision of the Articles of Association of the Company.

b) Capital reserves

This represents capital reserves arising from the share swap transactions during the Group reorganization in 2007.

c) Statutory reserves

The PRC laws and regulations require companies registered in the PRC to provide for certain statutory reserves, which are to be appropriated from the net profit (after offsetting accumulated losses from prior years) as reported in their respective statutory financial statements, before profit distributions to equity holders. All statutory reserves are created for specific purposes. PRC companies are required to appropriate 10% of statutory net profits to statutory surplus reserves, before distribution of their posttax profits of the current year. A company may discontinue the contribution when the aggregate sum of the statutory surplus reserve is more than 50% of its registered capital. The statutory surplus reserves shall only be used to make up losses of the companies, to expand the companies' production operations, or to increase the capital of the companies. In addition, a company may make further contribution to the discretionary surplus reserve using its post-tax profits in accordance with resolutions of the Board of Directors.

11 儲備(續)

a) 股份溢價

根據開曼群島公司法及本公司的公司章程細則,本公司的股份溢價可供分派予股東,惟須受本公司的償債能力測試及本公司的公司章程細則條文所限。

b) 資本儲備

此為於2007年本集團重組時進 行股份互換交易所產生的資本 儲備。

c) 法定儲備

中國法律法規要求在中國註冊 的公司從各自法定財務報表所 呈報的淨利潤(抵銷以往年度的 累計虧損後)中,於分派利潤予 權益持有人前,劃撥款項以提 撥若干法定儲備金。所有法定 儲備金均為特定用途而設立。 中國公司於分派當年度的除稅 後利潤前,須向法定盈餘儲備 劃撥法定淨利潤的10%。當公 司法定盈餘儲備的總和超過其 註冊資本的50%時,公司可 停止劃撥。法定盈餘儲備只可 用作彌補公司的虧損、擴大公 司的生產營運或增加公司的資 本。此外,按照董事會的決議 案,公司可使用其除税後利潤 酌情向盈餘儲備作出進一步供 款。

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

12 TRADE PAYABLES

12 貿易應付款

As at 30 September 2021 and 31 March 2021, the ageing analysis of the trade payables is as follows:

於2021年9月30日及2021年3月31日,貿易應付款的賬齡分析如下:

		30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
Within 60 days 61 to 180 days 181 to 365 days Over 365 days	60天內 61至180天 181至365天 365天以上	1,184,493 57,277 19,183 15,633	817,867 97,920 9,896 17,598
Total	總計	1,276,586	943,281

13 BORROWINGS

13 借款

		30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
Non-current Current	非流動 流動	4,819,566 3,415,751	6,493,151 3,339,961
Total	總計	8,235,317	9,833,112

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

13 BORROWINGS (continued)

13 借款(續)

Movements in borrowings are analyzed as follows:

借款變動分析如下:

Six months ended 30 September 2021 (unaudited)	截至 2021 年 9 月3 0 日止六個月 (未經審核)	RMB'000 人民幣千元
Opening amount as at 1 April 2021 Additions Repayments of borrowings Exchange differences	於 2021年4月1 日期初值 增添 償還借款 匯兑差額	9,833,112 55,585 (1,530,675) (122,705)
Closing amount as at 30 September 2021	於2021年9月30日期末值	8,235,317
Six months ended 30 September 2020 (unaudited)	截至 2020年9 月3 0 日止六個月 (未經審核)	RMB'000 人民幣千元
Opening amount as at 1 April 2020 Additions Repayments of borrowings Exchange differences	於 2020年4月1 日期初值 增添 償還借款 匯兑差額	8,880,651 3,937,537 (2,269,488) (330,352)
Closing amount as at 30 September 2020	於2020年9月30日期末值	10,218,348

In 2017, the Group issued US\$500,000,000 guaranteed bonds (the "Bonds") which will be repayable in whole on 27 April 2022. The Bonds were issued with a principal amount of US\$500,000,000, bearing interest at a fixed rate of 2.875% per annum, payable semi-annually and listed on The Stock Exchange of Hong Kong Limited. The offering price for the Bonds is 98.878% of its principal amount.

For the six months ended 30 September 2021, the interest expense on borrowings is RMB79,412,000.

The Group had the following undrawn borrowing facilities:

於2017年,本集團發行500,000,000 美元有擔保債券(「債券」),並將於 2022年4月27日悉數償還。本金額為 500,000,000美元之債券獲發行,並 按2.875%之固定年利率計息(每半年 支付一次)及於香港聯合交易所有限 公司上市。債券之發售價為其本金額 之98.878%。

截至2021年9月30日止六個月,借款 利息開支為人民幣79,412,000元。

本集團有下列未提取的借款融資:

		30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
Floating rate – expiring within one year	浮動利率 ——年內到期	10,138,139	9,138,177

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

14 OTHER GAINS/(LOSSES) - NET

14 其他收益/(虧損)-淨額

Six months ended 30 September

		截至9月30日止六個月		
		2021	2020	
		RMB'000	RMB'000	
		人民幣千元	人民幣千元	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
Net foreign exchange losses	正 正	(2,820)	(14,073)	
Donation expenses	性允许的 指贈開支	. , ,	, ,	
•		(25,419)	(18,111)	
Losses on disposal of property,	出售物業、機器及	(0.457)	(7.050)	
plant and equipment, net	設備虧損-淨額	(6,157)	(7,853)	
Income from long-term bank deposits	長期銀行存款所得收益	64,290	_	
Others	其他	9,117	3,943	
Total	總計	39,011	(36,094)	

15 EXPENSES BY NATURE

15 按性質分類的費用

Six months ended 30 September 截至9月30日止六個月

		2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
Raw materials used and changes in	已用原材料及		
inventory	存貨變動	4,616,763	4,078,957
Employee benefit expenses including	僱員福利開支		
directors' emoluments	(包括董事酬金)	2,082,654	1,837,767
Depreciation and amortization	折舊及攤銷	482,517	456,275
Transportation expenses	運輸開支	452,915	406,374
Water, electricity and energy	水電及		
expenses	能源開支	286,808	270,931
Promotion and advertising expenses	宣傳及廣告開支	272,107	240,837
Short-term and low-value lease	短期及低價值		
expenses	租賃開支	31,936	65,018
Losses on obsolete and write-down	陳舊及存貨	,	,
of inventories	撇減虧損	21,697	22,850
Others	其他	598,857	510,530
Total of cost of sales, distribution costs and administrative	銷貨成本、分銷成本及 行政費用總計		
expenses		8,846,254	7,889,539

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Notes to the Interim Condensed Consolidated Financial Information

16 INCOME TAX EXPENSE

16 所得稅費用

Six months ended 30 September 截至9月30日止六個月

		· · · / 3
	2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
當期所得税 - 中國境內	672 273	689,786
-香港特別行政區及 其他地區	11,229	14,070
小計	683,502	703,856
遞延所得税	115,018	53,271
總計	798,520	757,127
	一中國境內 一香港特別行政區及 其他地區 小計 遞延所得税	2021 RMB'000 人民幣千元 (Unaudited) (未經審核) (未經審核) 當期所得税 672,273 一香港特別行政區及其他地區 11,229 小計 683,502 遞延所得税 115,018

Income tax expense is recognized based on management's estimate of the weighted average annual income tax rate expected for the full financial year.

所得税費用乃根據管理層對整個財政 年度預期加權平均年度所得税税率作 出的估計確認。

17 EARNINGS PER SHARE

a) Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

17 每股盈利

a) 基本

每股基本盈利按本公司權益持 有人應佔利潤除以期間已發行 普通股之加權平均數計算。

Six months ended 30 September 截至9月30日止六個月

		2021 (Unaudited) (未經審核)	2020 (Unaudited) (未經審核)
Profit attributable to equity holders of the Company (RMB'000) Weighted average number of ordinary shares in issue (thousands)	本公司權益持有人應佔利潤 (人民幣千元) 已發行普通股加權平均數 (千股)	2,090,045 12,070,244	1,952,396 12,397,348
Basic earnings per share	每股基本盈利	RMB17.32 Cents 人民幣17.32分	RMB15.75 Cents 人民幣15.75分

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Notes to the Interim Condensed Consolidated Financial Information

17 EARNINGS PER SHARE (continued)

b) Diluted

Diluted earnings per share are the same as the basic earnings per share since the Company does not have potentially dilutive ordinary shares in issue.

18 DIVIDENDS

Final dividend of RMB1,131,125,000 for the year ended 31 March 2021 was paid in September 2021 (year ended 31 March 2020: RMB2,990,184,000).

An interim dividend for the six months ended 30 September 2021 of US0.83 cent per share (six months ended 30 September 2020: US0.65 cent) was declared by the Board of Directors on 30 November 2021. It is payable on 5 January 2022 to shareholders who are on the register of members of the Company on 17 December 2021. This interim dividend, amounting to RMB637,189,000 (six months ended 30 September 2020: RMB555,346,000) based on the issued shares as at 30 November 2021, has not been recognized as a liability in this interim condensed consolidated financial information. It will be recognized in shareholders' equity in the financial year ending 31 March 2022.

17 每股盈利(續)

b) 攤薄

由於本公司並無已發行潛在攤 薄普通股,故每股攤薄盈利與 每股基本盈利相同。

18 股息

截至2021年3月31日止年度的末期股息人民幣1,131,125,000元已於2021年9月支付(截至2020年3月31日止年度:人民幣2.990,184,000元)。

董事會已於2021年11月30日宣派截至2021年9月30日止六個月的中期股息每股0.83美仙(截至2020年9月30日止六個月: 0.65美仙),並將於2022年1月5日向於2021年12月17日名列本公司股東名冊的股東支付。此項基於2021年11月30日的已發行股份數計算為人民幣637,189,000元(截至2020年9月30日止六個月: 人民幣555,346,000元)的中期股息並無於本中期簡明綜合財務資料確認為負債,但將於截至2022年3月31日止財政年度確認為股東權益。

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Notes to the Interim Condensed Consolidated Financial Information

19 RELATED PARTY TRANSACTIONS

The ultimate controlling parties of the Group are Mr. Tsai Eng-Meng, the Chairman and Chief Executive Officer of the Group, and his families.

a) Transactions with related parties

19 關聯方交易

本集團之最終控制方為本集團主席兼 行政總裁蔡衍明先生及其家族。

a) 與關聯方的交易

Six months ended 30 September 截至9月30日止六個月

		截至3万30日正八四万	
		2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
Sale of goods - a minority shareholder of a subsidiary of the Group - a company controlled by the Chairman of the Group	銷售貨物 一本集團一間附屬公司之 一名少數股東 一本集團主席擁有控制權之 一間公司	12,101 780	12,951 –
		12,881	12,951
Purchase of goods and services - a company which a Director of the Group has beneficial interest - a minority shareholder of a subsidiary of the Group - a subsidiary of a company which is beneficially owned by the Chairman of the Group - a company controlled by the Chairman of the Group	購買商品及服務 -本集團一名董事擁有實益 權益之一間公司 -本集團一間附屬公司之 -名少數股東 -一間由本集團主席實益擁有之 公司之一間附屬公司 -本集團主席擁有控制權之 一間公司	1,017 528 655 16,885	738 1,156 - 19,961
		19,085	21,855
Rental expenses of buildings – companies controlled by the Chairman of the Group	樓宇租金開支 一本集團主席擁有控制權 之公司	27,854	27,374
Rental income of buildings – companies jointly controlled by the Chairman of the Group	樓宇租金收入 一本集團主席擁有共同控制權 之公司	896	896

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Notes to the Interim Condensed Consolidated Financial Information

19 RELATED PARTY TRANSACTIONS (continued)

19 關聯方交易(續)

b) Balances with related parties

b) 與關聯方的結餘

		30 September 2021 2021年 9月30日 RMB'000 人民幣千元 (Unaudited) (未經審核)	31 March 2021 2021年 3月31日 RMB'000 人民幣千元 (Audited) (經審核)
Trade receivables (Note 9) – a minority shareholder of a subsidiary of the Group	貿易應收款(附註 9) -本集團一間附屬公司 之一名少數股東	20,103	15,689
Other receivables - subsidiaries of a company which is beneficially owned by the Chairman of the Group	其他應收款 一本集團主席實益擁有 之公司的附屬公司	835	675
Other non-current liabilities – a company jointly controlled by the Chairman of the Group	其他非流動負債 -本集團主席擁有共同控制權 之一間公司	8,505	8,965
Other payables – a company jointly controlled by the Chairman of the Group	其他應付款 一本集團主席擁有共同控制權 之一間公司	919	919
Lease liabilities – subsidiaries of a company which is beneficially owned by the Chairman of the Group	租賃負債 一本集團主席實益擁有 之公司的附屬公司	81,418	107,347

Except for lease liabilities, the receivables and other payables are unsecured, bear no interest and repayable on demand. There is no provision held against receivables from related parties (31 March 2021: nil).

除租賃負債外,應收款及其他應付款為無抵押、免息且須按要求償還。本公司並未就應收關聯方款項作出撥備(2021年3月31日:無)。

中期簡明綜合財務資料附註

Notes to the Interim Condensed Consolidated Financial Information

19 RELATED PARTY TRANSACTIONS (continued)

c) Key management compensation

Key management includes Directors (executive and nonexecutive) and senior management. The compensation paid or payable to key management for employee services is shown below:

19 關聯方交易(續)

c) 主要管理人員酬金

主要管理人員包括董事(執行董 事與非執行董事)和高級管理人 員。向主要管理人員支付作為 員工服務的已付或應付酬金如 下:

Six months ended 30 September 战至9月30日止六個月

		截至9月30日止六個月	
		2021 RMB'000 人民幣千元 (Unaudited) (未經審核)	2020 RMB'000 人民幣千元 (Unaudited) (未經審核)
Fees	—————————————————————————————————————	2,769	2,930
Salaries	薪金	2,769	2,854
Discretionary bonuses	酌情花紅	560	_
Other benefits	其他福利	1,830	1,858
Employer's contribution to pension	僱主對退休金計劃		
scheme	的供款	263	165
Total	總計	8,191	7,807

20 EVENTS OCCURRING AFTER THE BALANCE SHEET DATE

In October 2021, the Company repurchased 26,637,000 ordinary shares on The Stock Exchange of Hong Kong Limited, with total aggregate amount paid of HK\$154,015,514, which was then fully cancelled.

20 於結算日後發生之事項

於2021年10月,本公司以總付款金額合共154,015,514港元於香港聯合交易所有限公司購回26,637,000股普通股,並隨後悉數予以註銷。

Other Information

INTERIM DIVIDEND AND CLOSURE OF REGISTER OF MEMBERS

On 30 November 2021, the board of directors of the Company (the "Board") declared an interim dividend of the Company of US0.83 cent per ordinary share of the Company for the six months ended 30 September 2021. The interim dividend will be paid on or about 5 January 2022 to shareholders whose names appear on the register of members of the Company on 17 December 2021. Shareholders registered under the principal register of members in the Cayman Islands will automatically receive their cash dividends in United States dollars ("US\$") while shareholders registered under the Hong Kong branch register of members will automatically receive their cash dividends in Hong Kong dollars ("HK\$"). The HK\$ equivalent of the interim dividend is HK\$0.0647 per share which is based on the exchange rate of US\$ against HK\$ at US\$1.00 to HK\$7.797 on 29 November 2021, being the business day preceding the date of dividend declaration.

In order to qualify for the entitlement to the above mentioned interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30 p.m. on 14 December 2021. The register of members of the Company will be closed from 15 December 2021 to 17 December 2021 (both dates inclusive).

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATION

As at 30 September 2021, the interests and short positions of the directors of the Company (the "Directors") in the shares, underlying shares and debentures of the Company or any associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong ("SFO")) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "HK Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Rules Governing the Listing of Securities on the HK Stock Exchange (the "Listing Rules") are as follows:

中期股息及暫停辦理股份過戶登記手續

於2021年11月30日,本公司董事會(「董事會」)宣派本公司截至2021年9月30日止六個月之中期股息,每股普通股0.83美仙。中期股息將於2022年1月5日或前後派付予於2021年12月17日名列本公司股東名冊登記之股東。於開曼群島主要股東名冊登記之股東將會自動以美元收取彼等之現金股息,而於香港股東名冊分冊登記之股東將自動以港元收取彼等之現金股息。以港元派付之中期股息按2021年11月29日(即宣派股息日前一個營業日)美元兑港元之匯率1.00美元對7.797港元換算,即每股0.0647港元。

為確定符合獲派上述中期股息資格,所有轉讓文件連同有關之股票須於2021年12月14日下午4時30分前送達本公司之香港股份過戶登記分處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712至1716號舖辦理股份過戶登記手續。本公司將由2021年12月15日至2021年12月17日(包括首尾兩天)暫停辦理股份過戶登記手續。

董事及最高行政人員於本公司及其相聯 法團之股份、相關股份及債券之權益及 淡倉

於2021年9月30日,本公司董事(「董事」) 於本公司或其任何相聯法團(定義見香港法 例第571章證券及期貨條例(「證券及期貨條例」)第XV部)之股份、相關股份及債券中擁 有根據證券及期貨條例第352條規定須存置 之登記冊內所載,或根據香港聯合交易所有限公司證券上市規則(「上市規則」)附錄 十就上市公司董事進行證券交易的標準守 則(「標準守則」)另行知會本公司及香港聯合交易所有限公司(「香港聯交所」)之權益 及淡倉如下:

Other Information

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATION (continued)

(i) Interests in the Company (long position)

董事及最高行政人員於本公司及其相聯法團之股份、相關股份及債券之權益及淡倉(續)

(i) 於本公司的權益(好倉)

Number of ordinary shares held 持有普通股數目

Name of Directors	董事姓名	Beneficial interests 實益權益	Family interests 家族權益	Interests in controlled corporations 受控制 公司權益	Total 總數	Approximate % of the issued share capital of the Company ⁽¹⁾ 佔本公司已發行 股本的概約百分比 ⁽¹⁾
Tsai Eng-Meng	蔡衍明		177,000,000(2)	6,143,843,100 ⁽³⁾	6,320,843,100	52.9998%
Liao Ching-Tsun	廖清圳	90,200			90,200	0.0008%
Tsai Shao-Chung	蔡紹中			102,594,000(4)	102,594,000	0.8602%
Tsai Wang-Chia	蔡旺家	42,000		101,300,000(5)	101,342,000	0.8497%
Huang Yung-Sung	黃永松	22,100			22,100	0.0002%
Chu Chi-Wen	朱紀文	197,200			197,200	0.0017%
Maki Haruo	槇春夫	1,100,000	200,000(6)		1,300,000	0.0109%
Cheng Wen-Hsien	鄭文憲	76,600		463,086,040(7)	463,162,640	3.8836%
Tsai Ming-Hui	蔡明輝	57,200			57,200	0.0005%
Lai Hong Yee	黎康儀	8,000			8,000	0.0001%

- (ii) Interests in an associated corporation of the Company (long position)
- (ii) 於本公司相聯法團的權益 (好倉)

Name of Director 董事姓名	Name of the associated corporation 相聯法團名稱	Nature of interests 權益性質	Number of ordinary shares held 持有普通股數目	Approximate % of total issued share capital of the associated corporation 佔有關相聯法團已發行 股本總數概約百分比
Tsai Shao-Chung 蔡紹中	Want Want Holdings Ltd. 旺旺控股有限公司	Beneficial interests 實益權益	9,665	0.0007%

其他資料 Other Information

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATION (continued)

Notes:

- Based on the Company's issued share capital as at 30 September 2021, comprising 11,926,165,135 shares.
- (2) These shares are beneficially owned by Mr. Tsai Eng-Meng's children under the age of 18.
- (3) These shares are directly held by Want Power Holdings Limited ("WPHL") and Norwares Overseas Inc. ("NOI") as to 5,080,063,100 shares and 1,063,780,000 shares respectively. Both WPHL and NOI are whollyowned by Mr. Tsai Eng-Meng.
- (4) These shares are directly held by Twitcher Limited, a company whollyowned by Mr. Tsai Shao-Chung.
- (5) These shares are directly held by ThemePark Dome Limited, a company wholly-owned by Mr. Tsai Wang-Chia.
- (6) These shares are beneficially owned by Mr. Maki Haruo's spouse.
- (7) These shares are directly held by Mr Big Capital Limited and Mr Big Limited as to 163,596,040 shares and 299,490,000 shares respectively. Mr Big Capital Limited is wholly-owned by Mr. Cheng Wen-Hsien. Mr. Cheng is also the controlling shareholder of Mr Big Limited holding 60% of its shares.

Save as disclosed above, as at 30 September 2021, none of the Directors nor the chief executive of the Company had any interests or short positions in any of the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the HK Stock Exchange pursuant to the Model Code.

Save as disclosed above, none of the Directors or the chief executive of the Company, their spouses or children under the age of 18 had any right to subscribe for the securities of the Company, or had exercised any such right.

董事及最高行政人員於本公司及其相聯 法團之股份、相關股份及債券之權益及 淡倉(續)

附註:

- (1) 根據本公司於2021年9月30日之已發行股本,包括11.926.165.135股股份。
- (2) 該等股份由蔡衍明先生未滿18歲的子女實 益擁有。
- (3) 該等股份為分別由Want Power Holdings Limited(「WPHL」)及Norwares Overseas Inc.(「NOI」)直接持有的5,080,063,100股 及1,063,780,000股股份。WPHL及NOI均 由蔡衍明先生全資擁有。
- (4) 該等股份由Twitcher Limited直接持有,而 該公司由蔡紹中先生全資擁有。
- (5) 該等股份由ThemePark Dome Limited直接持有,而該公司由蔡旺家先生全資擁有。
- (6) 該等股份由槇春夫先生之配偶實益擁有。
- (7) 該等股份為分別由Mr Big Capital Limited 及Mr Big Limited直接持有163,596,040 股及299,490,000股股份。Mr Big Capital Limited由鄭文憲先生全資擁有。鄭先生是 Mr Big Limited的控股股東並持有其60% 股份。

除上述所披露者外,於2021年9月30日,概無任何本公司董事或最高行政人員於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)之股份、相關股份或債券中擁有任何根據證券及期貨條例第352條規定存置之登記冊內所載,或根據標準守則另行知會本公司及香港聯交所之權益或淡倉。

除上述所披露者外,概無本公司董事或最高行政人員或其配偶或未滿18歲子女擁有任何權利以認購本公司之證券或行使任何此等權利。

Other Information

OTHER PERSON'S INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 30 September 2021, insofar as the Directors are aware, the interests and short positions of other person, other than any Director or the chief executive of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO, or as otherwise notified to the Company and the HK Stock Exchange, are as follows:

Interests in the Company (long position)

Name of shareholders 股東名稱	Nature of interests 權益性質	Number of ordinary shares held 持有普通股數目	Approximate % of the issued share capital of the Company ⁽¹⁾ 佔本公司已發行 股本的概約百分比 ⁽¹⁾
WPHL	Beneficial interests 實際權益	5,080,063,100(2)	42.5959%
NOI	Beneficial interests 實際權益	1,063,780,000(2)	8.9197%
lwatsuka Confectionery Co., Ltd. 岩塚制果株式會社	Beneficial interests 實際權益	608,434,480	5.1017%

Notes:

- (1) Based on the Company's issued share capital as at 30 September 2021, comprising 11,926,165,135 shares.
- (2) The shares held by WPHL and NOI were beneficially owned by Mr. Tsai Eng-Meng and are the same shares as disclosed as Mr. Tsai Eng-Meng's interests in controlled corporations as set out under the heading "Directors' and chief executive's interests and short positions in shares, underlying shares and debentures of the Company and its associated corporation" above.

Save as disclosed above, as at 30 September 2021, the Company has not been notified by any persons (other than Directors and the chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which requires disclosure to the Company under the provisions of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

其他人士持有本公司股份及相關股份之權 益及淡倉

於2021年9月30日,就董事所悉,根據證券及期貨條例第336條規定須存置之登記冊內所載,或另行知會本公司及香港聯交所者,其他人士(本公司董事或最高行政人員除外)於本公司股份或相關股份中擁有之權益及淡倉載列如下:

於本公司的權益(好倉)

附註:

- (1) 根據本公司於2021年9月30日之已發行股本,包括11,926,165,135股股份。
- (2) 上述WPHL及NOI所持有的股份均由蔡衍明先生實益擁有,而該等股份為上文「董事及最高行政人員於本公司及其相聯法團之股份、相關股份及債券之權益及淡倉」一段蔡衍明先生所披露之受控制公司權益所載之相同股份。

除上文所披露者外,於2021年9月30日,概無任何人士(本公司董事或最高行政人員除外)曾知會本公司擁有根據證券及期貨條例第XV部份須向本公司披露或根據證券及期貨條例第336條須存置於本公司之登記冊中的本公司股份或相關股份之權益或淡倉。

Other Information

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company repurchased a total of 150,759,000 shares on HK Stock Exchange for an aggregate amount (excluding expenses) of HK\$828,727,528 during the six months ended 30 September 2021 and such repurchased shares were cancelled. Particulars of the shares repurchased on the HK Stock Exchange during the period are as follows:

購買、出售或贖回本公司上市證券

本公司於截至2021年9月30日止六個月期間在香港聯交所以總額(不包括費用) 828,727,528港元購回合共150,759,000股股份,該等已購回之股份已註銷。期間於香港聯交所購回股份之詳情如下:

Month of repurchases	購回月份	Total number of shares repurchased 購回股份總數	Highest price paid per share 支付每股 最高價 (HK\$) (港元)	Lowest price paid per share 支付每股 最低價 (HK\$) (港元)	Aggregate amount paid (excluding expenses) 支付總額 (不包括費用) (HK\$) (港元)
April 2021 May 2021 June 2021 July 2021 August 2021 September 2021	2021年4月 2021年5月 2021年6月 2021年7月 2021年8月 2021年9月	35,421,000 16,263,000 4,000,000 36,803,000 29,563,000 28,709,000	5.90 5.79 5.55 5.44 5.33 5.79	5.62 5.60 5.47 5.21 5.10 5.22	203,833,190 93,319,260 22,096,820 198,135,860 154,433,870 156,908,528
·		150,759,000			828,727,528

Subsequent to the balance sheet date of 30 September 2021 and up to the date of this interim report, the Company repurchased a total of 26,637,000 shares on the HK Stock Exchange for an aggregate amount (excluding expenses) of HK\$154,015,514. Such repurchased shares were subsequently cancelled. The number of issued shares of the Company as at the date of this interim report is 11,899,528,135 shares. Particulars of the shares repurchased on the HK Stock Exchange after the balance sheet date are as follows:

於結算日2021年9月30日後直至本中期報告日期,本公司在香港聯交所以總額(不包括費用)154,015,514港元購回合共26,637,000股股份,該等已購回之股份已隨後註銷。於本中期報告日期,本公司已發行股份數目為11,899,528,135股。於結算日後在香港聯交所購回股份之詳情如下:

Month of repurchases	購回月份	Total number of shares repurchased 購回股份總數	Highest price paid per share 支付每股 最高價 (HK\$) (港元)	Lowest price paid per share 支付每股 最低價 (HK\$) (港元)	Aggregate amount paid (excluding expenses) 支付總額 (不包括費用) (HK\$)
October 2021	2021年10月	26,637,000	6.00	5.68	154,015,514

Other Information

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES (continued)

The Directors of the Company believe that the above repurchases are in the best interests of the Company and its shareholders and that such repurchases would lead to an enhancement of the earnings per share of the Company.

Save as disclosed above, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities (including the Bonds) of the Company during the six months ended 30 September 2021 and up to the date of this interim report.

MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules regarding directors' securities transactions. Specific enquiries have been made with our Directors, and all Directors confirmed that they have complied with the required standard set out in the Model Code throughout the six months ended 30 September 2021.

CORPORATE GOVERNANCE PRACTICES

During the six months ended 30 September 2021, the Company has complied with the code provisions set out in the Corporate Governance Code (the "CG Code") as stated in Appendix 14 to the Listing Rules, except for the deviations from the code provisions A.2.1 and A.4.1. The reasons for these deviations are explained below.

Code provision A.2.1

Code provision A.2.1 provides that the roles of chairman and chief executive should be separate and should not be performed by the same person. The Company deviates from this provision because Mr. Tsai Eng-Meng performs both the roles of chairman and chief executive. Mr. Tsai is the founder of the Group and has over 40 years of experience in the food and beverages industry. Given the current stage of development of the Group, the Board believes that vesting the two roles in the same person provides the Company with strong and consistent leadership and facilitates the implementation and execution of the Group's business strategies. The Group shall nevertheless review the structure from time to time in light of the prevailing circumstances.

購買、出售或贖回本公司上市證券(續)

本公司董事相信上述股份回購乃符合本公 司及其股東之最佳利益,並可提高本公司 之每股盈利。

截至2021年9月30日止六個月及直至本中期 報告日期,除以上披露外,本公司或其任 何附屬公司概無購買、出售或贖回任何本 公司之上市證券(包括債券)。

董事進行證券交易之標準守則

本公司已採納上市規則附錄十就董事進行 證券交易之標準守則。本公司已向每位董 事作特定查詢,並獲得所有董事確認,彼 等於截至2021年9月30日止六個月期間已遵 守標準守則所訂之標準。

企業管治常規

截至2021年9月30日止六個月期間,本公 司已遵守上市規則附錄十四企業管治守則 (「企業管治守則」)所載之守則條文規定, 惟關於守則條文第A.2.1條及第A.4.1條有所 偏離除外。該等偏離之原因將於下文進一 步説明。

守則條文第A.2.1條

根據守則條文第A.2.1條,主席與行政總 裁的角色應予區分,不應由一人同時兼 任。由於蔡衍明先生擔任主席兼行政總裁 兩個職務,故本公司偏離此條文。蔡先生 為本集團之創辦人,於食品及飲料方面擁 有逾40年經驗。考慮到本集團目前之發展 階段,董事會認為,由一人同時兼任主席 與行政總裁,在實施並執行本集團的業務 策略時,可為本公司提供強大而貫徹之領 導。然而,本集團將根據屆時情況不時檢 討現行架構。

Other Information

CORPORATE GOVERNANCE PRACTICES (continued)

Code provision A.4.1

Code provision A.4.1 provides that non-executive directors should be appointed for a specific term, subject to re-election. The Company deviates from this provision because the non-executive Directors and independent non-executive Directors of the Company do not currently have specific terms of appointment. However, the articles of association of the Company provide that all the Directors are subject to retirement by rotation at least once every three years and at each annual general meeting, one-third of the Directors for the time being or, if the number is not a multiple of three, then, the number nearest to but not less than one-third, shall retire from office by rotation and offer themselves for re-election. As such, the Board considers that sufficient measures have been put in place to ensure the Company's corporate governance practice in this aspect provides sufficient protection for the interests of shareholders to a standard commensurate with that of the CG Code.

The Company will periodically review and improve its corporate governance practices with reference to the latest corporate governance developments.

CHANGES OF DIRECTOR'S INFORMATION

Changes in director's information since the date of approval of the 2020/2021 Annual Report, which are required to be disclosed pursuant to Rule 13.51B of the Listing Rules are set out below:

- (1) Mrs. Kong Ho Pui King, Stella was appointed as an independent non-executive of the Company, a member of each of the audit and risk management committee, the remuneration committee, the nomination committee and the strategy committee of the Company, with effect from 1 July 2021.
- (2) Mr. Toh David Ka Hock ceased to be an independent nonexecutive Director of the Company, the chairman of each of the audit and risk management committee and the remuneration committee of the Company, and a member of the nomination committee of the Company, due to retirement by rotation at the annual general meeting of the Company held on 17 August 2021.
- (3) Mr. Lee Kwok Ming, an independent non-executive Director of the Company was appointed as the chairman of the audit and risk management committee of the Company with effect from the conclusion of the annual general meeting of the Company held on 17 August 2021. Following the above-mentioned appointment, the annual Director's fee of Mr. Lee has been revised to US\$60,000.
- (4) Mr. Hsieh Tien-Jen, an independent non-executive Director of the Company was appointed as the chairman of the remuneration committee of the Company with effect from the conclusion of the annual general meeting of the Company held on 17 August 2021. Following the above-mentioned appointment, the annual Director's fee of Mr. Hsieh has been revised to US\$60,000.

企業管治常規(續)

守則條文第A.4.1條

本公司將參考企業管治的最新發展定期檢討及提升其企業管治常規。

董事資料變更

自本公司2020/2021年報審批日起,須根據上市規則第13.51B條而作出披露之董事資料變更如下:

- (1) 江何佩琼女士自2021年7月1日起獲委 任為本公司獨立非執行董事,審核及 風險管理委員會、薪酬委員會、提名 委員會及策略委員會各自之成員。
- (2) 卓家福先生於本公司2021年8月17日 的股東週年大會上輪值退任本公司獨 立非執行董事、審核及風險管理委員 會及薪酬委員會之主席及提名委員會 之成員。
- (3) 本公司獨立非執行董事李國明先生獲委任為本公司審核及風險管理委員會主席,自本公司2021年8月17日的股東週年大會結束起生效。繼上述委任後,李先生之年度董事袍金調整至60,000美元。
- (4) 本公司獨立非執行董事謝天仁先生獲委任為本公司薪酬委員會主席,自本公司2021年8月17日的股東週年大會結束起生效。繼上述委任後,謝先生之年度董事袍金調整至60,000美元。

Other Information

CHANGES OF DIRECTOR'S INFORMATION (continued)

- During the period, Mr. Chu Chi-Wen, an executive Director and the chief financial officer of the Company, has become a member of CPA. Australia.
- (6) Mr. Chu Chi-Wen resigned as an independent non-executive director of Shanghai Zendai Property Limited (a company listed on the HK Stock Exchange) with effect from 30 September 2021.

APPENDIX 16 TO THE LISTING RULES

According to paragraph 40 of Appendix 16 to the Listing Rules headed "Disclosure of Financial Information", save as disclosed herein, the Company confirms that the Company's current information in relation to those matters set out in paragraph 32 of Appendix 16 has not been changed significantly from the information disclosed in the Company's 2020/2021 Annual Report.

AUDIT AND RISK MANAGEMENT COMMITTEE

The audit and risk management committee comprises five independent non-executive Directors, namely Mr. Lee Kwok Ming (chairman), Dr. Pei Kerwei, Mr. Hsieh Tien-Jen, Mr. Pan Chih-Chiang and Mrs. Kong Ho Pui King, Stella.

The unaudited interim results of the Group for the six months ended 30 September 2021 have been reviewed by the audit and risk management committee and Ernst & Young, the external auditor of the Company, in accordance with Hong Kong Standard on Review Engagement 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

On behalf of the Board

Tsai Eng-Meng

Chairman and Chief Executive Officer

Hong Kong, 30 November 2021

董事資料變更(續)

- (5) 期間,本公司執行董事兼財務總監朱 紀文先生成為澳洲會計師公會會員。
- (6) 朱紀文先生辭任上海証大房地產有限 公司(一家在香港聯交所上市的公司) 的獨立非執行董事,自2021年9月30 日起生效。

上市規則附錄十六

根據上市規則附錄十六《財務資料的披露》 之第40段,除了在此報告已作披露者外, 本公司確認有關附錄十六第32段所列事宜 的現有本公司資料與本公司2020/2021年報 所披露的資料並無重大變動。

審核及風險管理委員會

審核及風險管理委員會由5名獨立非執行董 事,即李國明先生(主席)、貝克偉博士、 謝天仁先生、潘志強先生及江何佩琼女士 組成。

本集團截至2021年9月30日止六個月之未經 審核中期業績已由本公司審核及風險管理 委員會及本公司外聘核數師安永會計師事 務所根據香港會計師公會頒佈的香港審閱 聘用準則第2410號「由實體的獨立核數師執 行中期財務資料審閱 | 進行審閱。

代表董事會

主席及行政總裁

蔡衍明

香港,2021年11月30日

